



FINAL NOTICE: August 31st is the last day for data entry For Bring Your Green 2.0 Participants

Can you believe [Bring Your Green 2.0](#) is over? Participants have a few days left to finish entering data using the online tracking tools to score points and drive themselves up the leaderboard.

Our team will spend the month of September evaluating data and innovation points entered by contestants. As such, the leaderboard will only reflect RUNNER UPS during the month of September.

Bring Your Green 2.0 participants: Don't miss your final opportunity to score points for your chance at cash prizes:

Building Awards

1st place : \$5,000
2nd Place: \$3,000
3rd Place: \$2,000

Tenants Award

\$1,000

Special Award

\$1,000

School Awards

1st place : \$3,000
2nd Place: \$1,500
3rd Place: \$500

**Friday, August 31, 2018:
Last day for data entry!**

**Hold the date for Bring Your
Green 2.0 Awards Ceremony**

October 19, 2018

3:30-5:00 pm
Cox Arboretum
6733 N Springboro Pike
Dayton, OH 45449

(Invitations will be sent soon)

Green Drinks Dayton-

Sustainability in Higher Education

Learn how Antioch College Village is creating a sustainable housing development which includes solar-paneled roofs, compostable toilets and other environmentally friendly elements. Weather and time permitting, we will also tour the solar array and geothermal plant on campus.

Drinks: Following the tour, we will gather at Yellow Springs Brewery (305 Walnut Street, Yellow Springs, OH 45387).

Host: Brian Housh, Yellow Springs Village Council

September 12, 2018
5:00 -7:00 pm

Antioch College
Coretta Scott King Center
1020 Livermore Street
Yellow Springs, OH 45387

[RSVP HERE](#)

Dayton Green Expo

Attend the 13th ANNUAL Dayton Green Expo and earn up to 3.5 hours of GBCI CEs, AIA LUs, and ENGINEERING PDHs!

- 3 education tracks
- Smart Sustainability and Energy Awards
- keynote luncheon panel on corporate social responsibility
- Trade show and networking.

September 18, 2018
9:00 am -5:00 pm

Sinclair Community College
Building 12
Conference center
Dayton, OH

[REGISTER HERE](#)

Fall Awards Event

Join us at the 2018 Celebration of the Partner of the Year Awards and the Greater Dayton Conservation Fund's Grant Awards.

- Local wines, craft beer & delicious food by Elite Catering
- Keynote by Dave Nolin "Discovery and Renewal on Huffman Prairie: Where Aviation Took Wing"
- Tour new Center for Sustainable Horticulture

September 26, 2018
6:00 -8:00 pm

Cox Arboretum MetroPark
6733 N Springboro Pike
Dayton, OH 45449

TICKETS

Sustainability Luncheon

Hold the date! Our next Sustainability Luncheon is scheduled for November 7. Stay tuned for more information!

November 7, 2018
11:30 am -1:00 pm

Top of the Market
32 Webster St
Dayton, OH 45402

FOLLOW US



Business FOCUS

Highlights of News & Events at Your
Dayton Metro Library



DAYTON
METRO
LIBRARY

Insights for Nonprofit Leaders

Dayton Metro Library, Dayton SCORE, and the Dayton Area Chamber of Commerce are collaborating on a resource fair and networking event for nonprofit organizations and their leaders.



[INSIGHTS FOR NONPROFIT LEADERS](#) takes place **Thursday, September 27**, at the [Main Library](#), 215 E. Third Street in Dayton. Registration and breakfast is 7:30-8:00 a.m., with presentations from 8:00-10:00 a.m. and networking from 10:00-10:30 a.m.

"Whether a business is for-profit or nonprofit, the need exists for leaders to connect with each other and with important partners in their community," said Ann Riegler-Crichton, Business Services Librarian. "This event will highlight the services of some of the most influential nonprofit support agencies in our region, and it's totally free - thanks to the sponsoring organizations."

Insights for Nonprofit Leaders is free, but registration is required. Registration is available through the Events Calendar on the Dayton Chamber [website](#). [More information](#).

Business Services Available Through Montgomery County Solid Waste District

The Montgomery County Solid Waste District (MCSWD) provides a broad range of services to both residents and businesses in Montgomery County, including recycling opportunities, educational outreach (recycling and water conservation), and business services focused on assisting county businesses in achieving their sustainability goals.

The Environmental Learning Center provides a fully interactive learning space, as well as educational tours and meeting space.

Business programs include funding for new recycling services and equipment through our Business Recycling Incentive Grant, small business electronics recycling, and waste assessments. We also operate a material reuse facility (McMRF) that accepts donations of usable materials and donates that material to local non-profits and educational facilities to help support their operations.

For more information, contact Jaime Shepherd, Business Program Specialist, at 937.781.3062 or shepherdj@mcoho.org.

Upcoming Programs and Events:

Job Seekers

[Using STAR Storytelling to Ace Your Interview](#)

THU, 9/6 | 9 - 11 AM | [Miami Township Branch Library](#)

[Open Lab- Resumes and Online Applications](#)

WED, 9/12 | 2 - 4 PM | [Northwest Branch Library](#)

[Ohio Means Jobs Fall Job Fair](#)

WED, 9/19 | 1- 4 PM | [Wright State University Nutter Center](#)

Market Research That Won't Break the Bank

Knowing as much as possible about the customers and market your business serves is critical to your small business success! Join Dayton Metro Library's Business Librarian who will demonstrate how you can use library resources to: Identify potential customers in the B2B and B2C arena; Find information on consumer demographics; Access reliable information on market size and critical trends; Identify and research your competition; Mine business publications for valuable information. [Registration.](#)

WED, 9/5 | 9 - 1130AM | [The Entrepreneurs Center](#)

On the Job: Career Conversations

Join us to learn about a variety of career paths directly from local residents who have found success in these fields. Attendees will gather in small conversational groups to discuss the necessary background and preparation to pursue fulfilling employment.

THU, 9/6 | 6:30 - 8PM | [Miamisburg Branch Library](#)

SCORE Small Business Series: Procurement Opportunities & Certification

Learn the methods and requirements a small business must meet to be qualified to provide services to federal, state, and local government entities. [Registration.](#)

WED, 9/12 | 9AM - 12PM | [Business Solutions Center](#)

Useful Links

[Ohio Business Portal](#)

[U.S. Small Business Administration](#)

[Dayton SCORE](#)

[The Entrepreneurs Center](#)

[SBDC at The Entrepreneurs Center](#)

[Panerians](#)

[Ohio Means Jobs - Montgomery Co.](#)



[Chamber Events](#)



Questions? Suggestions?

Ann Riegle Crichton
Business Services Librarian
Dayton Metro Library
937.496.8631

DaytonMetroLibrary.org/Launch-Point



DAYTON
METRO
LIBRARY

DaytonMetroLibrary.org

 **ASK ME**
937.463.BOOK

One convenient number for
all Dayton Metro Libraries

Text a Librarian:
937.779.4491 or text the
word *Dayton* to 66746





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Foundation

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**Healthiest  Employers
Awards**
2018 DBJ EXPO

**Thursday, September 6
8:00 a.m. - 10:30 a.m.**

**The Mandalay Banquet
Center
2700 E River Rd
Moraine, OH 45439**

**Get your company in front of Dayton's
Healthiest Employers!**

Don't miss out on your opportunity to showcase your products and services at this awards and wellness expo on September 6th.

Exhibit booth packages:

- Single booth (8 ft table, clothed/skirted) + 2 tickets to the event - \$450.
- Single booth (8 ft table, clothed/skirted) + 2 tickets to the event + quarter page full color ad in publication - \$750.

Reserve Exhibit Booth Today

Title Sponsor:



Bronze Sponsor



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For questions please contact Paige Stechschulte at:
pstechschulte@bizjournals.com

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Heapy Engineering
M/E/P Design Technology Planning Commissioning Energy
Nationally Recognized Leader in Sustainability



2018 Dayton Green EXPO

SEPTEMBER 18, 2018
 SINCLAIR COMMUNITY COLLEGE
 Building 12 Conference Center, Dayton, OH

Early Bird Pricing Ends September 7th! REGISTER NOW!

Earn up to 3.5 CEs, LU/HSWs, PDHs

AGENDA AT A GLANCE	PROGRAM HIGHLIGHTS
9:00 AM Registration / Trade Show	<ul style="list-style-type: none"> • Providing Education on Re-Imagining and Redeveloping the Urban Landscape in our communities • Addressing Different Perspectives to Resilient Design and Operation in Equipment Nuances and Owner Concerns • Discussing Smart Technologies Integration across Buildings, Campuses and Cities
9:30 - 10:30 AM Education Sessions	
10:30 - 11:30 AM Trade Show, Networking	
11:30 AM - 1:15 PM SES Awards / Keynote Lunch	
1:15 - 2:30 PM Trade Show, Networking	
2:30 - 3:30 PM Education Sessions	
3:30 - 4:30 PM Networking Happy Hour	



Earn up to 3.5 hours of GBCI CEs, AIA LUs, ENGINEERING PDHs

REGISTER ONLINE www.heapy.com

Education Sessions - Keynote Lunch - Networking - Exhibitor Expo

If you have any questions or comments, please contact Lori Dahm at 937-224-0861 or lddahm@heapy.com

August 2018



Small Business
Development Centers



SBDC at TEC | 937-281-0118 | Email | SBDCTEC.COM

****New Workshop****

Cyber Security for Small Business and Start-ups

A majority of small businesses are simply not prepared for the realities of modern crime, specifically cyber attack. According to Verizon's 2018 Data Breaches Investigations Report, 58% of victims of data breaches are small businesses, while USA Today reports that 60% of small businesses go out of businesses within 6 months of an attack.

A successful cyber security approach has multiple layers of protection spread across the computers, networks, programs, and the data that we want to keep safe. Join us on **September 12th at 9 am** to learn the twelve essential security layers needed to protect your business from cyber attack! Ellen Bailey, owner of Asset Business Computing, who has a knack for teaching technology issues in plain English, will use her expertise to guide us in understanding the challenges and solutions.

[Register](#)



Export Assistance Network Director, Kathy Marshalek Joins the SBDC @ The Entrepreneurs Center

We want to welcome Kathy Marshalek to our team. Kathy is responsible for assisting small and medium-sized companies in developing international markets for their products and services. She has been involved in international trade for over 38 years and has received the NASBITE International's Certified Global Business Professional, Certified Business Advisor and inducted into the Alpha Kappa Epsilon, the International Business Honor Society.

In June, Kathy led a trade mission to China, steering a group of regional small businesses to make connections and find markets for their products in China. She will be conducting a similar trade mission to several South American countries this upcoming March.

If you have a product of service that you would like to export, please email Kathy at kmarshalek@tecdayton.com or call 937-531-6612.



We're Looking for your Feedback

It is the time of year again that we report our clients' successes and plan our offerings for the new year. If you have not already done so, please take a few minutes to complete our survey. Also, please make sure you let us know what kind of programming you would like to see us provide. We want to make sure we are providing you with the help that you need to move forward!

[Take Survey](#)





<http://www.wpafb.af.mil/lcid>

You have received this message because you elected to get occasional announcements from the Life Cycle Industry Days committee.
UTC, 1270 N. Fairfield Rd., Dayton, Ohio 45432



**Thursday, October 4
7:30 a.m. - 9:30 a.m.**

The Steam Plant
617 E 3rd St
Dayton, OH 45402

**The Business of Aging: Housing, Technology,
Healthcare**

Every day, 10,000 people turn 65 in the United States. Seniors are one of the largest growing demographic group in the Miami Valley, too. The Dayton Business Journal will moderate a panel of experts on senior trends in housing, technology, and healthcare as we explore the business of aging in the Miami Valley. During this summit we will hear directly from the people who are change leaders in the senior sector.

[Register Now](#)



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The Ohio Defense Forum 2018

October 16-17, 2018

The Ohio State University

With Special Guest Congressman Michael Turner

2018 Theme: Ohio's Defense Ecosystem

"Connecting Ohio's Defense Installations, Communities and Industries"

2018 Agenda Now Online!

[View the Agenda](#)

Registration is Open!

[Attendee
Registration](#)

[Military / Civil Service,
Elected Official Staff](#)

Regular Fee (Now thru September 30)
Attendee Registration Fee: \$150
(Save \$25 off Last Minute Fee - \$175 After Oct. 1)

Military and Civil Service Employees
and Elected Official Staff
Fee: \$30 Refreshment Fee/Day

Join Our Sponsors

Sponsorships are available for any budget - for more details, review the [Sponsorships page](#).



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You are receiving this communication as a community partner of the Dayton Development Coalition. Thank you for your continued support!
UTC, 1270 N. Fairfield Rd., Dayton, Ohio 45432

ADULT CAREER PATH & Learning EXPO

*Job Training
Education
Financial Aid*

To register as an exhibitor, email **Carey Bailey-Coffman**
at CBailey-Coffman@DaytonMetroLibrary.org

THURSDAY, OCTOBER 25 | 3:30-7 PM
DAYTON METRO LIBRARY | 215 E. THIRD ST.

- FREE ADMISSION*
- EDUCATION OPPORTUNITIES
- FINANCIAL AID ASSISTANCE
- 1-ON-1 CAREER COUNSELORS
- DOZENS OF EXHIBITORS
- PANEL DISCUSSIONS

* **PLEASE REGISTER IN ADVANCE.** Call 937.463.2665 or find this program at DaytonMetroLibrary.org/Events.



See your small business
grow with a low cost
loan from BizCap!

BizCap

BizCap.Org
937.531.7038

BizCap Can Now Provide Rural SBA Loans in Six States!

If you are looking at your next expansion project or investment in a rural county and are you having a problem finding financing for your growing business? Since 2013, small businesses in many rural counties have found that accessing SBA 504 loans has become difficult because a significant number of rural Certified Development Companies (CDCs) are no longer in business. The end result is that affected rural small businesses are struggling to find the financing that they need to buy new real estate and machinery needed to keep their companies growing.

So, what can rural small business owners do when they need to finance their company's growth? BizCap clients can benefit from a new two year pilot program from the SBA. The program allows CDCs like BizCap to issue SBA 504 loans in rural counties in any state that is within their SBA region (BizCap is in Region 5). Region 5 includes Illinois, Indiana, Michigan, Minnesota, Ohio, and Wisconsin. To simplify matters, the program applies in any county that has been classified as "mostly rural" or "completely rural" by the US Census Bureau. Don't know if your business is located in a rural county? Call us and we'll let you know.

Not familiar with the SBA 504 loan program?

504 funds can be used to finance the purchase or construction of owner occupied commercial property or the purchase of equipment. Benefits of the program include fixing the interest rate for the term of the loan at below industry rates. Real estate rates are fixed for 10, 20, or 25 years. Equipment rates are fixed for 10 years. In the typical SBA 504 loan structure, the third party lender, bank or credit union, finances 50% of the project, SBA finances 40%, and the borrower injects 10%. This allows the borrower to retain more of their operating cash.

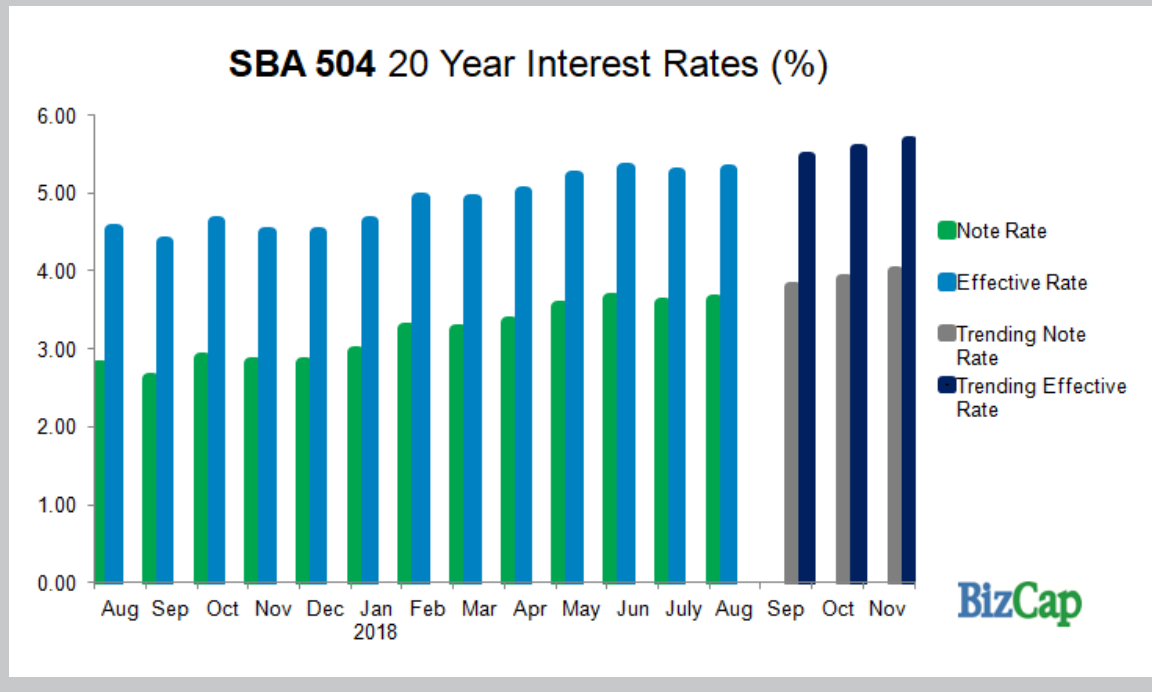
Have questions or want to discuss a possible loan? Call Gary Fischer at **937-531-7038** for all the details of how an SBA 504 loan, or one of our other loan programs, may be able to help your growing business.

New CDBG Loan Approved

County Corp Development's Board recently approved a Community Development Block Grant (CDBG) loan for Faith Early Learning Center in Miamisburg. The company is buying the Three Bears Child Care business and property. As a result, the borrower will take advantage of a 15 year 3.00% fixed interest rate on 40% of the eligible project amount.

Interest Rate Update

The July dip in 20 year new loan rates seems to have been temporary as rates have reversed course and are now nearing June's high.



SMALL BUSINESS LOANS AND RATES

Did you know that with a BizCap loan, your small business can retain more "cash in pocket" to fund operations. Why tie up your small business' cash in long-term capital assets when you can put it to better use as you grow your business?

SBA 504 Loans

SBA 504 loans for new projects and to refinance existing real estate or capital equipment debt could be the perfect funding solution for your company's growth.

10 Year

New Loan

3.308% | **5.302%**
Note Rate | Effective Rate

Refinance

3.308% | **5.360%**
Note Rate | Effective Rate

20 Year

New Loan

3.638% | **5.301%**
Note Rate | Effective Rate

Refinance

3.638% | **5.350%**
Note Rate | Effective Rate

25 Year

New Loan

3.754% | **5.351%**
Note Rate | Effective Rate

Refinance

3.754% | **5.398%**
Note Rate | Effective Rate

Ohio Regional 166 Loans

Ohio Regional 166 loans are available anywhere in Ohio and have terms of up to 20 years, some even without requiring personal guarantees.

3.200%
Fixed Rate

CDBG Loans

CDBG loans are available anywhere in Montgomery County, Ohio (excluding the Cities of Dayton and Kettering) and have terms of up to 15 years.

3.000%
Fixed Rate

DO YOU NEED A SMALL BUSINESS LOAN?

Give us a call today to discuss your project and determine which BizCap loan program is best for you.

Gary Fischer

937.531.7038

gfischer@countycorp.com

BizCap

[BizCap](#)

937.225.6328

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August 2018 Newsletter

Now is the time to schedule an information session and tour. We can show you how HIWT can help prepare you for a rewarding career in welding.



Hobart Institute of Welding Technology conducts informational sessions and tours during the week. We also have tours scheduled on Saturday September 15th, October 13th and November 10th, 2018. Come take a tour and see how HIWT can help prepare you for an amazing career in welding. Click [here](#) to schedule a tour during the week or call us at 937-332-9500 ext 9601 to schedule your Saturday tour.

Welder Qualification versus Welder Certification - Understanding the Difference



When a student attends one of our two programs here at HIWT, they have the opportunity to earn four or five (depending on the program) AWS® QC7 Certifications. Many people confuse the terms "certification and qualification". So, what actually is the difference between a welder qualification and a welder certification?

In general, the term "certified" is misused. When an employer is looking for "certified" welders what they are actually looking for or referring to is a QUALIFIED welder. When a company sends an employee to HIWT for testing or if we send someone to a company to witness testing (i.e. when one of our CWI's goes to the company's place of business) the employee/welder will take a weld test. That test is called a Welder Qualification. When the welder successfully passes the test, people generally say they are "certified". This is not true, they are actually "qualified" to weld a certain process/electrodes/positions/material; all determined by the WPS (welding procedure specification) their company had them test to. It is important to know that you do not have to be an Accredited Testing Facility to administer these tests. When a welder takes a welder qualification test, it pertains to their job and the needs of the company they currently work for. When they leave the company, none of the so called "certifications" go with them. That is because they were never certifications. They were qualifications.

The American Welding Society started a program for Certified Welders (CW) years ago. In order to test welders and certify them in accordance with QC7-93 you must comply with the AWS® QC4-89 Standard for Accreditation of Test Facilities for AWS® Certified Welder Program. So HIWT had to become an Accredited Testing Facility to offer QC-7 Certifications. The purpose of this was to provide a way to actually certify welders to various processes for various industries. There is a major difference here. Instead of testing an employee for a company, now we are testing a person and certifying that they properly followed welding procedures and their tests meet the quality standards set by the American Welding Society. A buzz word around HIWT is obviously the QC-7 cert tests. This is the QC7-93. There are three supplements to QC7-93 each for a particular industry. The first is QC7-93 Supplement C for Sheet Metal Welding code, next would be Supplement F for Chemical Plants and Refinery Piping, and lastly is Supplement G. Supplement G is the AWS® Welder Performance Qualification Testing. This Supplement is used by the school for our QC-7 testing. It offers the widest array, and is the best choice for us because we do not know which industry each of our grads will end up working for. Once a student successfully passes a QC-7 test, they are in fact, **certified**. They will be issued a wallet card, and will be listed on the national registry:

<https://www.aws.org/certification/page/aws-national-registry-of-certified-welders>.

The cert(s) obtained while at HIWT do travel with the student and they can be utilized as long as they renew them every 6 months.

In short, if a person does not have QC-7 certification they are not certified. They may be qualified to weld various welding procedures for a company, but as far as AWS® is concerned, they are not a Certified Welder unless they possess QC-7 certification(s)

HIWT is an Accredited Testing Facility for the American Welding Society. All of our students are tested and certified on site. Paperwork is then sent to AWS® where it is processed and the student is sent their certification card. For more information on scheduling welder qualification or welder certification testing, contact Chip Prinz at 937-332-9502 or email at Chip.Prinz@welding.org. If you would like to enroll in one of our welding program, visit our website at www.welding.org or contact us at 937-332-9500.



What is the metallurgical term for the hardest microstructure of steel?

How do you make metallurgy fun to learn in the classroom?

Instructors: Plan to attend CTE 2019 on **June 18th & 19th** to find out the answers to these questions and more.

Instructors: Schedule your field trip to HIWT now.



Don't wait - schedule your field trip to the school. We will give you a tour of the 12 acre campus, give your students an instructor demo, as well as provide information about the school. We will also provide lunch for you and your students. Contact us at [here](#) to schedule a date.

Our staff is looking forward to visiting your school.



Janet Piechocki



Calvin Scharrer



Emily Fox

It's that time of year to schedule one of our Career Development Representatives to come and visit your school. We will do a presentation about welding and our school as well as answer any questions your students have about a career in welding. Email us at [here](#) or call 937-332-9500 ext. 9601 to contact a representative and schedule a presentation.

Bookstore News:

HIWT is your one stop shop for classroom educational supplies.



HIWT not only offers the curriculum that you have come to rely on, we have classroom accessories such as posters, calculators, and the popular Pocket Welding Guide. Visit the bookstore online at www.welding.org, contact us at 937-332-9508 or email at orders@welding.org



Did you know HIWT has students from all over the USA? We can share information about our school via Skype. Just click [here](#) and we can schedule a day and time that is convenient for you.

Hobart Institute of Welding Technology, dedicated to welding training and education excellence, is a nonprofit educational facility.

Hobart Institute of Welding Technology
400 Trade Square East
Troy, Ohio 45373
937-332-9500

www.welding.org
hiwt@welding.org

State Board of Career Colleges and Schools Registration No. 70-12-0064HT

Accrediting Commission of Career Schools and Colleges No. 000403

See what's happening on our social sites.



Hobart Institute of Welding Technology, 400 Trade Square East, Troy, OH 45373

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Sent by melinda.jeffery@welding.org in collaboration with



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COMMERCIAL

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Dayton Market Update

Top Headlines Impacting Commercial Real Estate

August 13, 2018

Sherwood Shopping Center in Troy sold

- The shopping center at 914 N. Market Street was sold to Sherwood of Troy LLC for \$1.7 million.
- The 80,000-square-foot shopping center was built in 1957 and has become largely vacant in recent years.
- Redevelopment scenarios include adding new tenants, “frontage development”, and retaining and reinvesting in Needler’s Fresh Market, one of the center’s anchor tenants.

August 16, 2018

Local company relocating to Washington Township

- Adaptive Data Inc. will relocate from its current location at 93 W. Franklin Street in downtown Centerville to 8170 Washington Village Drive.
- The data collection and labeling solutions company is moving to the 6,000-square-foot space in the Yankee Business Center because it needs more space.
- The new space is currently under renovations that are expected to be done by the end of August.

CONTACT US

Miller-Valentine Group

137 N. Main Street
Suite 600
Dayton, OH 45402
(937) 293-0900
www.mvg.com

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David S. Dickerson, CCIM
President, Dayton Market

August 17, 2018

(937) 528-4000
dave.dickerson@mvg.com

Local industrial development moving forward

- A \$21 million building permit was recently issued for a planned development at 8556 Trade Center Drive in West Chester.
- The West Chester Trade Center development will include light industrial and flexible logistics space.
- The first of the six planned buildings is expected to open in January with the entire development completed in 2026.

August 22, 2018

Local retail property sold

- The Village 41 Shopping Center located at 2443 Troy Road in Springfield was sold to OVD Springfield Holding LLC, based in Lancaster, Ohio, for \$780,000.
- The shopping center was built in 2005 and is 10,090 square feet.
- Current tenants include the Spa Bar and Glam Studio on 41.

August 24, 2018

Beavercreek mixed-use development moving forward

- Greene County recently issued a building permit for a 6,900-square-foot property located in the Target parking lot on North Fairfield Road.
- The development will have three tenants: Duck Donuts, Orangetheory Fitness, and a Premier Health urgent care.
- Construction on the project has yet to begin.

EXPERIENCE THE DIFFERENCE