



### Kimberly Zimmerman Joins BizCap

Last month we announced the retirement of Anne O'Donnell. This month we are happy to announce that Kimberly Zimmerman has joined our economic development group and will package and close our business loans. Kimberly is from Dayton and joined County Corp in 2010 with over 20 years of experience in the mortgage industry.

In her previous role, Kimberly was a HUD counselor and worked with the Foreclosure Mediation Program. Over the past 7 years Kimberly and her department assisted 1200 families going through the foreclosure process. Kimberly is very customer service oriented and looks forward to working with our customers.

### Project Spotlight: Starwin Industries

This past month County Corp funded a State 166 loan for Starwin Industries for the purchase of equipment. Starwin received a five year fixed interest rate of 2.67%.

Give us a call today to discuss your business finance needs and we can determine which loan program is best for you.

## SMALL BUSINESS LOANS AND RATES

Did you know that, with a BizCap loan, your small business can finance up to 90% of the capital investment needed to make your business grow? This means your company can retain "cash in pocket" to fund operations. Why tie up your small business' cash in long-term capital assets when you can put it to better use?

### SBA 504 Loans

SBA 504 loans are available anywhere in Ohio & in Jay, Randolph, Wayne, Union, Fayette, and Franklin counties in Indiana.

10 Year	Loan 2.409%   4.497% Note Rate   APR	Refinance 2.409%   4.547% Note Rate   APR
20 Year	Loan	Refinance

**2.797%** | **4.537%**  
Note Rate | APR

**2.797%** | **4.579%**  
Note Rate | APR

## Ohio Regional 166 Loans

Ohio Regional 166 loans are available anywhere in Ohio and have terms of up to 20 years.

**2.833%**  
Fixed Rate

## Montgomery Co. CDBG Loans

Montgomery County CDBG loans are available anywhere in Montgomery County, Ohio (excluding the City of Dayton) and have terms of up to 15 years.

**3.000%**  
Fixed Rate

## DO YOU NEED A SMALL BUSINESS LOAN?

Give us a call today to discuss your project and determine which BizCap loan program is best for you.

Gary Fischer

**937.531.7038**

[gfischer@countycorp.com](mailto:gfischer@countycorp.com)

# BizCap

[BizCap](#)

937.225.6328

Bizcap is a program of [CountyCorp](#)

# Access to Contracts

Wednesday, September 6, 2017

11:30 AM - 1:00 PM

## Featured Organizations:

- **Dayton Children's Hospital** - Scott Parker, *Director, Supply Chain Management*,
- **Kettering Health Network** - Trisha Gillum, *Director of Supply Chain Management & Purchasing*
- **University of Dayton** - Sara Harrison, *Executive Director of Procurement & Payable Services*
- **Air Force Material Command (AFMC)** - Farris Welsh, *Director Small Businesses Programs*

Are you interested in doing business with Dayton Children's Hospital, Kettering Health Network, University of Dayton, and Wright Patterson Air Force Base? Learn what is required to access contracts and do business with four of the largest buying organizations in our region.

Procurement Officers will share best practices for successfully doing business with their companies/institutions. All are invited to participate – SBE's, MBE's, WBE's, VBE's and DBE's. Space is limited, so please register early!

For additional information contact Jessica Wagner at 937.226.8258 or [jwagner@dacc.org](mailto:jwagner@dacc.org).



## Our Sponsors

**Taft/**

**FIRST**

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## Location



Dayton Metro Library  
Northwest Branch  
2410 Philadelphia Dr.  
Dayton, OH 45406

## Cost

Members: \$25  
Future Members: \$30

## Registration

Please register online via the **Event Calendar** at [daytonchamber.org](http://daytonchamber.org).

# FMMF FOREIGN MILITARY FINANCE SEMINAR

## SEPTEMBER 12, 2017

### DAYTON, OHIO

Each year, the Israel Ministry of Defense (IMOD) uses U.S.-provided security assistance to purchase over \$2 billion worth of products and services in the U.S., and half of these purchases—\$1 billion annually—are made directly from U.S. businesses. The Dayton Region Israel Trade Alliance (DRITA) is hosting a statewide seminar focused on helping Ohio companies access this opportunity.

IMOD is looking for new vendors, and companies of all sizes are welcome to attend. There is NO COST to become a registered vendor with IMOD or to attend the seminar.

This event is a unique opportunity for Ohio businesses to learn about IMOD's needs for technology, equipment and other supplies, and about how to do business with the Israeli government. There will be time for one-on-one meetings with the Israeli delegation to discuss your product or services.

**FMMF SEMINAR**  
**September 12, 2017**  
**Dayton Masonic Center**  
**525 W. Riverside Ave.**  
**Dayton, Ohio 45405**

#### For More Information:

Contact Pam Fannin at (937) 225-6140 or [fanninp@mcohio.org](mailto:fanninp@mcohio.org)

To Register [CLICK HERE](#)

#### Targeted Industries:

- Aerospace
- Advanced Manufacturing
- Software/IT
- UAS/UAV/Drones
- Ground-Based Vehicles & Systems
- Defense/Security

#### What You Will Learn:

- The wide variety of products and services purchased by IMOD in the U.S.
- How to register in IMOD's e-commerce system and view opportunities
- Overview of relevant rules and regulations
- Experiences of Ohio businesses that have previously worked with IMOD

#### Agenda:

8:30am Registration & Breakfast

9:00am Welcome

9:15am IMOD Presentations

10:45am FMMF Case Studies

11:30am Lunch

1:00pm

- IMOD One-on-One Meetings
- Business Resource Presentations

3:00pm Program Conclusion



The Greater Dayton Foreign Trade Zone, Inc.



Dayton Region Israel Trade Alliance

## **Business Walk Volunteers**

**We had an outstanding response for volunteers for our first business walk of 2017, and we hope to keep the momentum going!**

### **City of Tipp City**

**Thursday September 21, 2017 from 9:00 to 1:00**

### **City of Miamisburg**

**Tuesday October 3, 2017 from 9:30 to 12:00**

**Business walks are an opportunity to touch small and medium-sized companies and provide them with information about new programs and services, as well as local community events.**

**If you are interested in volunteering but cannot make either of these events, don't worry. BusinessFirst! is planning at least one more walk this year.**

**For more information about Business Walks, or to find out about volunteering, please contact Mike Norton-Smith at 937.224.3848 or [SmithMN@mcoho.org](mailto:SmithMN@mcoho.org).**

