



CHAMBER PLUS MEMBER SPOTLIGHT



AuThentic ActionCOACH

Mike Gannon, a certified Business Coach with ActionCOACH, the World's #1 Business Coaching Franchise, will work with you and your company in 5 key areas: Sales; Marketing and Advertising; Team Building and Recruitment; Systems and Business Development; and, Customer Service.

[Meet This Member](#)



Marsh & McLennan Agency

Marsh & McLennan Agency (MMA) is a wholly owned subsidiary of Marsh, serving the risk prevention and insurance needs of middle market companies in the United States. MMA has access to broad resources and solutions across all of its sister companies under the Marsh & McLennan Companies (MMC) banner.

[Meet This Member](#)

Want to be featured in the Member Spotlight? [Click here](#) to learn about Chamber Plus.

BREAKFAST BRIEFING



VIRTUAL: Breakfast Briefing

Friday, June 12, 2020
9:00 am - 10:00 am

Join us as a panel of the region's healthcare leaders discuss how their health systems have changed to address the current life-changing pandemic. These leaders will share how their facilities and employees have prepared to keep businesses and more.

[Register Now](#)

SAFETY EVENT



WEBINAR: 2 Hour Group Rating Safety Training

Thursday, June 25, 2020
8:00 am - 10:00 am

Join us as Ty Smith from Vigilance Risk Solutions discusses best practices for employers in understanding the reality of workplace violence, identifying risk factors and responding effectively to various forms of workplace violence.

[Register Now](#)

[View Full Event Calendar](#)

CHAMBER NEWS

Promote Your Business



New to DaytonChamber.org, one-stop-shopping for members wondering how they can promote their business through the chamber.

From paid advertising to promotional tools available to you as a member, find it all [here](#).

StaySafe Dayton: An online PPE store

If you're looking for PPE, signage and other supplies necessary to reopen responsibly, we're here to help. In partnership with Miamisburg-based chamber member [epluno](#), we've launched StaySafe Dayton, an online PPE and supply store. Open to all, but chamber members get preferred pricing and exclusive access to hard-to-find items. [Shop now!](#)



State introduces new COVID-19 grant programs



Lt. Governor Jon Husted announced the creation of new programs to help small and medium-sized businesses in Ohio during the COVID-19 pandemic: One for PPE Retooling & Reshoring, and another for Minority Micro-Enterprises. Read more under “Small Business Grants” on our [Coronavirus Resource Guide](#).

HOT DEAL OF THE WEEK



Shumsky has sourced a number of branded PPE supplies through their trusted supply chain to provide to organizations like yours. From masks, to hand sanitizer, and anti-microbial office supplies, they have everything you need to protect your staff and promote your brand. Log in to your Member Hub and click "Hot Deals" to learn how to take advantage of this offer.

Don't have an account yet? [Click here](#) to create one.

MEMBER SAVINGS



Office DEPOT. OfficeMax®

The Dayton Area Chamber of Commerce members save on everything from bulk paper to cleaning, break room and traditional office supplies through a special savings program with Office Depot.

[Click here](#) to learn more about the comprehensive savings program tied to your chamber membership.



[Find a Member](#) • [Contact Us](#)

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MONTGOMERY
COUNTY

OFFICE OF CARES ACT



MONTGOMERY COUNTY
CARES
ABOUT SMALL BUSINESS

COVID-19 Relief Grants are now available for small businesses!

- Grants of up to \$10,000
- Businesses with fewer than 30 employees
- Less than \$1 million gross annual revenue
- Must be located within Montgomery County

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OPEN*

D O W N T O W N



June 12-18, 2020

 DowntownDayton

OPEN* Downtown

Resources



Welcome Summer with Downtown's OPEN* Businesses!

Summertime is upon us, and we've never had more of an itch to get out and explore. Just in time for the warmer weather, many downtown businesses have started to re-open, finding ways to adapt and welcome customers while still maintaining some extra distance and other safety measures. Downtown bars and restaurants have always had some great patios, and several of those are expanding and changing to welcome you back for al fresco dining and drinking. Some retail and restaurants have found ways to bring their patrons back inside, as well.

If you miss your favorite local, independent businesses and are ready to get out and about, check out our lists of what's OPEN*. We've put together a list of downtown [restaurants](#) with **carry out**, **curbside pickup**, or **delivery** services, as well as those open **outdoor or indoor**. Many of our [retail and service businesses](#) also have found creative ways to continue doing what they do. Check out virtual experiences and other ways to stay busy and have fun with our [OPEN* - Things to Do](#) page!

Downtown Business Owners/Operators:

If you own or operate a downtown business, you can also find tips for navigating these challenging times on our website. We're compiling a list of **resources for businesses and employees** [here](#). Let us know if you're OPEN* or doing any kind of special promotion, and we'll update our list and help you spread the word! Please [contact us](#) with any changes to offerings or any incorrect information you see in our OPEN* listings.



Some Ways to Support Downtown Dayton's Black-owned Businesses:

Follow them on social media. Like their posts. Write a review for their business. Buy their goods or services. Small businesses are the heart of our downtown Dayton community. Here is a list of some of the black-owned businesses among the [hundreds of small businesses](#) that call downtown Dayton home:

[All About Fitness](#) - [Baba Love Organics](#) - [Baldwin Cafe](#) - [Beaute Box](#) - [Boujee Bee Boutique](#) - [Gemini Studios](#) - [Hair Rich Club](#) - [Kia Cake & Company](#) (coming soon) - [Lisse Beauty Bar](#) - [Mann Power Cafe](#) - [Mitt Master](#) - [Now & Zen](#) - [NTI Shoe Shine and Dry Cleaning](#) - [Picture Perfect Paint Parties](#) - [Present Tense Fitness](#) - [Puff Apothecary](#) - [Serendipity Community Care](#) - [Studio 816](#) - [Twist Cupcakery](#) - [Vintage Barbershop](#) - [White House Event Center](#)

Our friends at Launch Dayton have also put together a list of black-owned businesses across the Dayton area. Find that [here](#).



MetroParks Trails Challenge

Your Five Rivers MetroParks locations are home to 160 miles of paved and natural surface trails for hiking, cycling, mountain biking and horseback riding. The greater Dayton region is home to more than 340 miles of paved trails - the nation's largest paved trail network - and 270 miles of river corridor. The new **MetroParks Trails Challenge** is a fun way to explore them. MetroParks' outdoor recreation team has selected 25 trails that range in mileage and difficulty that you can hike, walk, bike, jog, run or paddle. Learn how to participate [here](#).

Downtown Walking Tours

If you're feeling couped up and want to get out and explore a bit while getting some exercise, check out our [self-guided walking tours](#). Using the Avenza app, we've compiled a few easy, themed tours you can download to your smartphone. The Avenza Maps app uses your device's built-in GPS to locate you even when you are out of range of a network or internet connection. Try a walking tour of downtown's public art, or, now that more businesses are opening up, try the cafe or brewery crawls. [More info](#).

June 14 - Suits in Solidarity

Suits in Solidarity is a black male wellness project that organizes 100 black men in the City of Dayton to participate in a menswear photo shoot in solidarity with the international Black Lives Matter movement. In an effort to give back, The White House Event Center will curate a photo shoot to memorialize the energy of these local black men. This will be a family friendly opportunity for Dayton to showcase black males standing in solidarity. The project will meet at 2 p.m. on June 14, outside the White House Event Center at 101 E. Second St.



Downtown's OPEN*

is produced by the Downtown Dayton Partnership.

If you have questions about this email, reply to this message or call us at (937) 224-1518.

Information is accurate to the best of our knowledge at the time of publication. Call the listed venue for details

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DOWNTOWNDAYTON.ORG

BE DOWNTOWN.
D A Y T O N

OHIO EXPORT ASSISTANCE NETWORK

Miami Valley SBDC at the Entrepreneurs Center

Welcome Back to the new normal.

The COVID-19 pandemic represents an unprecedented disruption to the global economy and world trade, as production and consumption are scaled back across the globe.

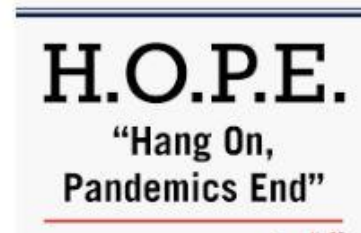
One of the most effective means of addressing this crisis is through timely, accurate information. An informed business is better positioned to make sound decisions including ones related to trade.

Our office is busy helping companies with pivoting, market diversification, and finding innovative ways to stay connected globally with customers and colleagues. Let us know if you would like to hear more about our virtual services.

We hope that you are able to participate in these live webinars offered in June. The programs will help with your recovering and continuation of growth and sales in the US and globally.

We are here to help. Contact us with questions or request. We look forward to hearing from you.

Kathy Marshalek
kmarshalek@tecdayton.com



Taking the Kinks Out of Your Supply Chain

Tuesday, June 16, 2020
9:00 am - 10:30 am
Free Live Webinar



Taking the Kinks Out of Your Supply Chain

Supply chain has become such a hot topic even your grandmother knows what it

is! The start of 2020 has seen a multitude of disruptions. Even before COVID-19 the supply chain was strained. This program will focus on supply chain challenges and what your company can do to take the kinks out of yours.

What you will learn:

- Logistic decisions for air, ocean, land, and warehousing
- Find out how to get real information and optimize your deliveries
- Learn tips to mitigate risks and reduce quality issues
- Reshoring your supply chain to be local
- How to find the right suppliers

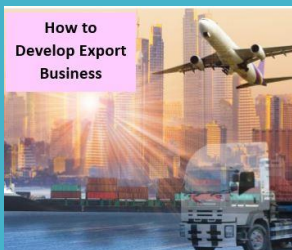
Speakers:

Kimberly Kirkendall, CPA and President, China Resource Network

Mary R. Miller, Business Development Team Lead/ Sr. Manufacturing Growth Specialist, FASTLANE

There is no cost to participate in this webinar, but registration is required. Once registered, you will receive log-on information.

[Register Here!](#)



How to Develop Export Business

Thursday, June 18, 2020

1:00 pm - 2:30 pm

Free Live Webinar

10 Reasons to participate in webinar: **find more customers, make more profit, improved your cash flow, lengthen product life cycle, broaden your customer base, manage seasonal slowdowns, increase economies of scale, offer employee higher wages, utilize production capacity and travel to new markets. This program will provide ways to develop a healthy export business.**

What you will learn:

- What does it take to be export ready?
- Selecting your top markets
- Understanding products modifications and import requirements
- Managing the sales transaction: from order taking to getting paid
- Tips for managing legal, regulatory, and label requirements in your target market
- State and Federal resources

Speakers:

Kimberly Kirkendall, CPA and President, China Resource Network

Kathy Marshalek, Director, Export Assistance Network, Miami Valley SBDC

There is no cost to participate in this webinar, but registration is required. Once registered, you will receive log-on information.

Click here to
REGISTER



Managing Imports with Trade Disruptions

Thursday, June 25, 2020
9:00 am - 10:30 am
Free Live Webinar

CBP reports that there are over 700,000 importers in the United States. If your company imports, this webinar will help you understand the current environment and how to navigate and grow your business during trying times. Hear tips on supporting your suppliers and strengthen your supply chain.

What you will learn:

- What is today's import environment: how to navigate benefits and challenges with logistics, trade tariffs and freight costs
- Tips for finding new suppliers
- Methods to protect your contracts, products, payment and purchase orders
- Managing overseas suppliers and product quality while under travel restrictions

Speaker: Kimberly Kirkendall, CPA and President, China Resource Network

There is no cost to participate in this webinar, but registration is required. Once registered, you will receive log-on information.

[Register Here!](#)

Opportunities for Ohio Exporters in Australia & New Zealand

Thursday, June 25, 2020
3 pm EST
Free Live Webinar

Join us for a opportunity to learn insight and tips for selling to Australia or New Zealand. The webinar addresses the current state of trade in the Australian and New Zealand markets, the future outlook, and tips for conducting international



business in this challenging time. Plan to attend if you are interested or already doing business in Australia and New Zealand. Meet the state of Ohio's consultants and hear about all the services available to you.

The webinar will cover:

- The current environment in Australia and New Zealand: Crisis impact and recovery plans
- What data you should be gathering to help you select and prioritize key overseas markets
- Sectors of opportunity including: Aerospace, Advanced Manufacturing, Medical & Biotechnology, Agriculture, Industrial Equipment & Machinery, Chemicals;
- Tips on how to assess the Australian market and engage with current and future Australian partners / customers.

Speaker: Angela Foley, Managing Director, Foley and Associates

There is no cost to participate in this webinar, but registration is required. Once registered, you will receive log-on information.

Click here to
REGISTER




Watch for more details on the upcoming webinars:

June 23 [Intl E-Commerce- How to Sell Customers Online in Developing Markets](#)

June 30 [Intl Marketing - Leverage Social Media to Market Your Business](#)

Looking for training....

If you are looking for training on any international topic, please contact us. We are pulling together a pool of global consultants to help Ohio companies recover and continue to grow. Send us an email at kmarshalek@tecd Dayton.com for more information.



The Ohio Small Business Development Center (SBDC) Program is funded in part through a cooperative agreement with the U.S. Small Business Administration. The SBDC program is also funded in part by the Ohio Development Services Agency. All services are extended to the public on a non-discriminatory basis. Language assistance services are available for limited English proficient individuals. Reasonable accommodation for persons with disabilities will be made if requested at least two weeks in advance.

Contact SBDC at 937.284.0118.

Ohio Export Assistance Network | 714 E. Monument, Dayton, OH 45402

Unsubscribe_eberlyg@mcoho.org

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VIRTUAL ★ JUNE 24, 2020

Virtual Community Leader Fly-In
Wednesday, June 24, 2020
9:00 a.m. to noon

The Dayton Development Coalition will host a virtual Community Leader Fly-In, continuing the 36-year tradition amid the COVID-19 pandemic by bringing the Washington, D.C., experience to the Dayton Region.

The virtual event will take place from 9 a.m. to noon on June 24 and will use a familiar format. Members of our region's federal Congressional delegation will make remarks and answer questions. Lt. Gen. David Dean "DT" Thompson, Vice Commander of the United States Space Force will also present to the group.

Bookmark the [website](#) for further agenda updates.

Attendees will need to register and pay the registration fee for the virtual event. ***Please note, a link to access the webinar will be emailed 48 hours prior to the virtual event.***

[Register](#)

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