



MONTGOMERY COUNTY YOUTHWORKS SUMMER 2018

YOUTH CAREER SERVICES 365 (YCS365)

A Comprehensive Case Management and Employment Program

Do you want to learn a new skill or get job experience while getting paid?
We assist Montgomery County in-school youth in developing fundamental life skills for managing their personal growth, interpersonal relationships, and career development opportunities.

We provide employment and training opportunities for the youth of Montgomery County.

Not everyone that applies will be selected.



Montgomery
County

A proud partner of the AmericanJobCenter® network

DEVELOP JOB SKILLS & GET JOB READY!

MONTGOMERY COUNTY RESIDENTS
14 - 18 YEARS OLD
In-School
Considered to have a barrier to
employment

YEAR ROUND 365
EMPLOYMENT AND
TRAINING

2018 APPLICATIONS
ACCEPTED
FEBRUARY 5 - APRIL 30

APPLY

YOUTH CAREER SERVICES
1111 Edwin C. Moses Blvd
Dayton, Ohio 45422

OhioMeansJobs.com/Montgomery

Monday - Friday
8:00 a.m. - 5:00 p.m.
(937) 224-1482

***IMPORTANT CHANGES ***

Because of state mandates on youth program funding, Montgomery County YouthWorks Summer Employment Program is transitioning to [Youth Career Services 365 \(YCS365\)](#), a Comprehensive Case Management and Employment Program (CCMEP). **YCS365** is a year-round program that begins with the YouthWorks summer program and provides options for work experience in the fall, winter, and spring months. Each YouthWorks participant will also attend two-weeks of paid education/training and participate in eight weeks of work experience during each term.

***Important changes** have been made to the **program** and the **application process**

Who is eligible?

- ✚ 14 to 18 years old (*must be 14 at the time of application*)
- ✚ Low-income households - Above income youth are encouraged to apply as additional funding is available
- ✚ Montgomery County resident
- ✚ Full-time student in Montgomery County school system
- ✚ Must be enrolled in the YouthWorks summer program to participate in other sessions

Has one or more of the following barriers:

- ✚ *Basic skills deficient (low grades or behind a grade level)*
- ✚ *An English language learner*
- ✚ *A Justice System offender*
- ✚ *A homeless child/youth or a runaway*
- ✚ *In foster care or has aged out of the foster care system*
- ✚ *Pregnant or parenting children*
- ✚ *A youth who is an individual with a disability*
- ✚ *Requires “Additional Assistance” to complete an education program or to secure/hold employment*

Hello all,

Below is a list of upcoming events in Ohio. For more information or to register, please use the links below. Thank you.

March 30, 2018 – The Greater Cincinnati Chinese Chamber of Commerce will be hosting **A Dictator or a Messiah? Implications of China's 2018 Constitutional Changes** in Cincinnati. This event will feature resident experts who will discuss how to plan business for the years to come when dealing with China. To register, please visit [here](#).

March 30, 2018 – Innovate New Albany will be hosting **Think Like a Futurist: 10 Habits of Mind to Enhance Your Effectiveness as a Leader** in New Albany. As part of their *Tiger Talk Series*, this FREE workshop will discuss what a futurist is and how to incorporate their habits into your own practice of leadership. To register, please visit [here](#).

March 31, 2018 – Dayton SCORE will be hosting **Business Start-up By the Numbers** in Dayton. This workshop will educate attendees on break even analysis, SWOT analysis, pricing a product, predicting cash flow, true capitalization needs, general P&L basics, fixed vs. variable costs, the importance of a business plan to financial success. Registration details will be forthcoming.

April 3 – May 1, 2018 – The Greater Columbus Chinese Chamber of Commerce will be hosting **Introductory Business Chinese** in New Albany. This course, which meets Tuesday evenings, is designed to introduce the crucial cultural concepts and language skills needed in Chinese business and interpersonal settings. To register, please visit [here](#).

April 4, 2018 – ABLE/CELA will be hosting **Small Business Frequently Asked Legal Question** in Dayton. This FREE workshop will discuss independent contractor classification, hiring, supervision and termination of employment, wage and hour compliance, and more! To register, please visit [here](#).

April 4, 2018 – The Ohio EPA and the Environmental Education Council of Ohio (EECO) Region 4 will be hosting a **Grant Writing Workshop** in Springfield. This workshop will discuss prospecting tips, how to approach different kinds of grant makers, avoiding common mistakes, and developing realistic objectives, activities, and budgets. To register, please contact [Dennis Clement](#).

April 4, 2018 – The Ohio Aerospace Institute and the American Institute of Aeronautics and Astronautics will be hosting **Connect with Aerospace and Defense** in Independence. The goal of this event is to connect startups and small businesses from all industries with medium and large aerospace and defense companies and government agencies. To register, please visit [here](#).

April 4, 2018 – The Innovation Center at Ohio University will be hosting a **Customer VALIDation Workshop** in Athens. This workshop provides participants with techniques and tools to get their business in front of potential customers for feedback. To register, please visit [here](#).

April 4-5, 2018 – The SBDC at Columbus State will be hosting **Basis of a Successful Enterprise (BASE) Class** in Columbus. This FREE, two-day workshop will educate attendees on what it takes to build a business around their dreams and passion. To register, please visit [here](#).

April 4, 11, 18, and 25, 2018 – The SBDC at Columbus State will be hosting **Market Your Way to Success** in Columbus. This four week course will cover a variety of topics including identifying and determining the target market, building a branded message and image that works, developing marketing strategies that sell, and marketing presentations. To register, please visit [here](#).

April 5, 2018 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

April 5, 2018 – ACEnet will be hosting **Intro to Entrepreneurship – Start Your Own Business!** in The Plains. This FREE workshop is designed for those individuals who might be independent contractors who want to better manage their business or those looking to start a home-based business doing direct sales. To register, please contact [Sarah Cornwell](#) at 740-592-3854 ext. 120.

April 5, 2018 – The American Advertising Federation will be hosting **Understanding and Constructing Shared Experiences with Augmented Reality** in Dayton. This seminar will discuss how virtual spaces are addressed and their future, how shared spaces affect this, and how this will affect entertainment. To register, please visit [here](#).

April 5, 2018 – Sinclair Community College will be hosting **Managing Conflict with Confidence** in Dayton. As part of the *Foundational Leadership Series*, this workshop is designed to build essential skills for new or growing leaders. To register, please visit [here](#).

April 5, 2018 – The Dayton Regional Manufacturers Association (DRMA) will be hosting **Ready to Rise: Economic Update with Brian Beaulieu** in Dayton. This seminar will discuss the leading indicators to watch, the changing tax laws, the cost pressures to be managed, and more! To register, please visit [here](#).

April 6, 2018 – The Ohio University PTAC will be hosting a **Mock Matchmaker** in Cincinnati. This FREE event will help prepare those companies that will be participating in the Ohio Business Matchmaker so that they can maximize their time at that event. To register, please visit [here](#).

April 6, 2018 – The SBA will be hosting **Ask the Expert: Business Accounting and Taxes** in Columbus. This FREE workshop will feature experts that can answer questions about small business accounting and taxes. To register, please visit [here](#).

April 10, 2018 – The SBDC at Ohio University will be hosting **Basis of a Successful Start (BOSS)** in Middleport. This FREE class will cover a variety of topics including types of ownership, licensing, tax requirements, sources of financing, and more! To register, please visit [here](#).

April 10-11, 2018 – ODOT will be hosting the **2nd Annual Civil Rights Transportation Symposium** in Columbus. This event explores the value that diversity and inclusion brings to both industry and the state. To register, please visit [here](#).

April 10, 17, 24, and May 1, 2018 – Sinclair Community College will be hosting **Six Sigma Green Belt Certificate** in Dayton. This course is targeted toward developing Lean Six Sigma process improvement project leaders. To register, please visit [here](#).

April 11, 2018 – Dayton SCORE, the SBDC at The Entrepreneurs Center, and the SBA will be hosting **Legal, Accounting, and Tax Requirements** in Dayton. This FREE workshop will provide a group of experts in these disciplines who will discuss the requirement and provide contacts to acquire these services. To register, please visit [here](#).

April 12, 2018 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

April 12, 2018 – The Greater Columbus Chinese Chamber of Commerce will be hosting **Launching Your Business** in Columbus. This FREE workshop will educate attendees on the business opportunities and support services in central Ohio. To register, please visit [here](#).

April 12, 2018 – The Dayton Business Journal will be hosting the **Manufacturing and Logistics Forum** in Dayton. This event will feature a panel discussion on the real world issues in manufacturing, logistics, and supply chains. To register, please visit [here](#).

April 12, 2018 – ACEnet will be hosting **Marketing & Social Media for Your Small Business** in The Plains. This FREE workshop will educate attendees how to develop brand identity using logos and other visual tools, as well as how to tell your unique story and develop marketing materials for advertising. To register, please contact [Sarah Cornwell](#) at 740-592-3854 ext. 120.

April 12, 2018 – Sinclair Community College will be hosting **Enough is Enough: Preventing Workplace Harassment** in Dayton. This workshop will cover a variety of topics including creating a safe work environment, how to recognize harassment, and more! To register, please visit [here](#).

April 16, 2018 – The SBDC at Kent State-Tuscarawas will be hosting **New Business Start Up** in New Philadelphia. This workshop will provide an overview of issues related to starting and operating a business such as business and financial planning, market demand, and financing. To register, please visit [here](#).

April 16, 2018 – The Foreign Policy Leadership Council (FPLC) will be hosting **What in the World: Global Hot Spots and U.S. Foreign Policy** in Cincinnati. This event will feature Martha Raddatz, Chief Global Affairs Correspondent for ABC News, who will discuss the multiple foreign policy challenges the U.S. is facing. To register, please visit [here](#).

April 17, 2018 – Columbus SCORE will be hosting **Leading Your Company – Becoming a Top Performing Executive** in Columbus. This workshop will discuss the 4 steps to preventing major leadership mistakes, managing the epicenter of pressure, effectively managing the Board, and building a dedicated team. To register, please visit [here](#).

April 17, 2018 – The SBDC at Columbus State will be hosting an **MBE and EDGE Certification Workshop** in Columbus. This working class will walk attendees through the application process for Minority Business Enterprise (MBE) and Encouraging Diversity, Growth and Equity (EDGE) Certifications. To learn more about what to bring to the class and to register, please visit [here](#).

April 17, 2018 – Columbus SCORE will be hosting **HR 101 – Hiring, Onboarding, and Paying Employees** in Dublin. This workshop will educate attendees on federal laws, progressive discipline, legal matters, risky hiring practices, and implementation. To register, please visit [here](#).

April 17-18, 2018 – ORV~WBC will be hosting the **2018 Catch the Wave Regional Conference** in Columbus. This conference will offer an extensive schedule of workshops, a peer-to-peer power hour, wisdom circle, meetings with buyers, and much more! To register, please visit [here](#).

April 18, 2018 – ECDI will be hosting **Capital for Construction: Accurately Estimating for a Profitable Job** in Columbus. This workshop will discuss how to estimate construction project costs in order to ensure a profitable outcome. To register, please visit [here](#).

April 18, 2018 – Sinclair Community College will be hosting **Building a Compliance Dashboard** in Dayton. This workshop will address best practices in the areas of OSHA, healthcare, and cybersecurity compliance. To register, please visit [here](#).

April 18, 2018 – The SBDC at Ohio University will be hosting **Facebook Sales & Marketing** in Cambridge. This FREE workshop will discuss how businesses can utilize Facebook to increase marketing and sales. To register, please visit [here](#).

April 18, 2018 – Columbus Business First will be hosting **CIO Tomorrow** in Columbus. This conference will focus on the areas of workforce development, recruiting, retention, promotion, training, education, and access when it comes to the technology community. To learn more and to register, please visit [here](#).

April 18-19, 2018 – The SBDC at Columbus State will be hosting **Basis of a Successful Enterprise (BASE) Class** in Columbus. This FREE, two-day workshop will educate attendees on what it takes to build a business around their dreams and passion. To register, please visit [here](#).

April 19, 2018 – The Dayton Metro Library and Dayton SCORE will be hosting **Sales 101 for the 21st Century** in Dayton. As the second installment of a three-part series, this session will provide a grounding in best practices fundamentals for those who are beginning or considering a career in sales or sales support. To register, please visit [here](#).

April 19, 2018 – The Small Business Administration (SBA) and Cultivate will be hosting **Legal, Accounting, and Insurance** in Columbus. This FREE workshop will feature business professionals that will discuss legal, accounting, and insurance needs for small businesses. To register, please visit [here](#).

April 19, 2018 – The SBDC at Warren County will be hosting **Steps to Starting Your Own Business** in Mason. This FREE workshop will educate attendees on how to start a business and the various resources available to small businesses. To register, please visit [here](#).

April 19, 2018 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

April 19, 2018 – ACEnet will be hosting **Small Business Bookkeeping, Finances, & Taxes** in The Plains. This FREE workshop will explore how to manage small business income and expenses, as well as learning how to budget and finding the resources to help a business succeed. To register, please contact [Sarah Cornwell](#) at 740-592-3854 ext. 120.

April 19, 2018 – Sinclair Community College will be hosting **Ten Keys to Effective Strategic Planning** in Dayton. As part of the *Sunrise Series Breakfast Briefings*, this workshop will teach a new approach to creating a plan that's actionable, concise, and dynamic. To register, please visit [here](#).

April 19, 2018 – The SBDC at Ohio University will be hosting **Basis of a Successful Start (BOSS)** in St. Clairsville. This FREE class will cover a variety of topics including types of ownership, licensing, tax requirements, sources of financing, and more! To register, please visit [here](#).

April 19, 2018 – Sinclair Community College will be hosting **Building a Culture of Accountability** in Dayton. As part of the *Foundational Leadership Series*, this workshop is designed to build essential skills for new or growing leaders. To register, please visit [here](#).

April 20, 2018 – Innovate New Albany will be hosting **Why You Need to Reinvent Yourself and Your Company Every 3.5 Years** in New Albany. This FREE workshop will discuss how change is happening more often and at a faster speed than ever before and the process of reinventing yourself and a company. To register, please visit [here](#).

April 20, 2018 – Sinclair Community College will be hosting **Closing the Generation Gap in the Workplace** in Dayton. This workshop will identify the impacts of generational differences and provide knowledge and tools for success. To register, please visit [here](#).

April 24, 2018 – The SBDC at Wright State, the City of Xenia, the Xenia Area Chamber of Commerce, and the SBA will be hosting **Succession Planning** in Xenia. This FREE workshop will discuss how new and existing business owners can protect their assets and investments in the business. Registration details will be forthcoming.

April 24, 2018 – Columbus SCORE will be hosting **How to Create Your Business Plan** in Circleville. This workshop will focus on the business elements that need to be defined in the business plan, such as identifying the best market segments, pinpointing the most profitable customers, and how to beat the competition. To register, please visit [here](#).

April 24, 2018 – Frost Brown Todd will be hosting **LogisticsConnect 2018** in Columbus. The theme of this year's event is *Innovation and Transportation: Logistics in the Age of Automation* and will feature expert speakers who will explore the industry's most important trends and show how the future is already impacting the present. To register, please visit [here](#).

April 25, 2018 – The SBDC at the Clermont County Chamber of Commerce will be hosting **Steps to Starting a New Business** in Cincinnati. This FREE workshop will educate attendees on how to start a business and the various resources available to small businesses. To register, please visit [here](#).

April 25, 2018 – The SBDC at Columbus State will be hosting a **Small Business Tax Workshop** in Columbus. This event will educate attendees on the federal and state tax rights, as well as requirements and responsibilities. To register, please visit [here](#).

April 26, 2018 – The Inland Rivers Ports & Terminals, Inc. will be hosting the **IRPT Shippers Day 2018** in Cincinnati. This event will explore America's rivers and their importance on the transportation of goods. This event will feature education and networking with transportation professionals from around the country. To register, please email admin@irpt.net or call 618-468-3010.

April 26, 2018 – ACEnet will be hosting **Business Planning and Coaching** in The Plains. This FREE workshop will discuss the elements of a business plan and how to use the plan to organize ideas and set goals for the business. To register, please contact [Sarah Cornwell](#) at 740-592-3854 ext. 120.

April 26, 2018 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

April 26, 2018 – ECDI will be hosting **Succession Planning for Your Business** in Columbus. This FREE workshop will discuss how new and existing business owners can protect their assets and investments in the business. To register, please visit [here](#).

April 27, 2018 – Frost Brown Todd will be hosting a **Labor and Employment Law Seminar** in West Chester. This event will cover a variety of topics including the Fair Credit Report Act, FMLA and ADA Landmines, Effective Performance Appraisals, Immigration, Traditional Labor Law, and more! Registration details will be forthcoming.

April 27, 2018 – Innovate New Albany will be hosting **Commercialize Your Product & Resources for Efficiency and Success** in New Albany. This FREE event will educate attendees on effective use of the Lean Business Model

Canvas and customer discovery methods, utilizing design for manufacturing methodology, and tools and resources available. To register, please visit [here](#).

April 27-29, 2018 – Startup Magazine, EnvisionPoint, and The Tradeshow Doctor will be hosting the **2018 Entrepreneur Expo** in Columbus. This conference will provide all the information, tools, and resources needed for the next stage of a business. To register, please visit [here](#).

April 28, 2018 – The Wright State Patent & Trademark Resource Center will be hosting **Trademark Basics** in Dayton. This FREE workshop offers basic trademark information, the difference between federal registration, state registration, and common law marks, as well as search techniques using the USPTO website and databases. To register, please contact [Ran Raider](#) at 937-775-3521.

May 1, 2018 – The Small Business Administration (SBA) will be hosting **Financing Your Business** in Dayton. This FREE workshop will feature several panels of lending institutions who will discuss traditional and alternative lending, as well as a panel of small businesses who will discuss their own experiences. To register, please visit [here](#).

May 1, 2018 – Columbus SCORE will be hosting **Learn How to Launch a Successful Startup** in Circleville. This workshop will educate attendees on the stages of launching a startup, what to focus on in each stage, how identify the best ideas and the best opportunities. To register, please visit [here](#).

May 1-2, 2018 – The Small Business Administration (SBA) and the Ohio Development Services Agency will be hosting the **Ohio Business Matchmaker** in Dayton. This premier event will provide small businesses the opportunity to meet with government procurement officials and prime contracts, as well as to learn how the process of government contracting. To register, please visit [here](#).

May 1, 8, 15, 22, 29, and June 5, 2018 – The SBDC at Columbus State will be hosting **Business Plan 101** in Columbus. This five week course will provide attendees the opportunity to create a thorough, working business plan, as well as the opportunity to present the plan to a panel of lenders. To learn more and to register, please visit [here](#).

May 2, 2018 – The SBDC at TEC and the Dayton Metro Library will be hosting **Market Research that Won't Break the Bank** in Dayton. This FREE workshop will cover a variety of topics including what type of customers to target, where to find them, the size of the market, and identifying your competition. To register, please visit [here](#).

May 2-3, 2018 – The SBDC at Columbus State will be hosting **Basis of a Successful Enterprise (BASE) Class** in Columbus. This FREE, two-day workshop will educate attendees on what it takes to build a business around their dreams and passion. To register, please visit [here](#).

May 3, 2018 – Sinclair Community College will be hosting **Coaching for Engagement** in Dayton. As part of the *Foundational Leadership Series*, this workshop is designed to build essential skills for new or growing leaders. To register, please visit [here](#).

May 3, 2018 – Columbus SCORE will be hosting **Best Practices for Building a Website, CRM, and Online Marketing Strategy** in Columbus. This workshop will cover best practices for developing six capabilities most businesses need to be successful. To register, please visit [here](#).

May 3, 2018 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

May 3, 2018 – The SBDC at Columbus State will be hosting **Social Media Strategy for Small Business** in Columbus. This workshop will provide attendees with a foundation of social media knowledge to help build better online marketing strategy and tactics to create promote, create awareness, and grow business. To register, please visit [here](#).

May 8, 2018 – The SBDC at Ohio University will be hosting **Basis of a Successful Start (BOSS)** in Pomeroy. This FREE class will cover a variety of topics including types of ownership, licensing, tax requirements, sources of financing, and more! To register, please visit [here](#).

May 9, 2018 – Dayton SCORE, the SBDC at The Entrepreneurs Center, and the SBA will be hosting **Building Bank Relationships/Access to Capital** in Dayton. This FREE workshop will provide a experts from federal, state, and local entities to discuss opportunities for small business funding. To register, please visit [here](#).

May 10, 2018 – The SBDC in Warren County will be hosting the **5th Annual Business to Business Expo and Trade Show** in Mason. This conference will offer classes in strategic planning, finances, marketing, and technology, “Meet the Banker” sessions, and a keynote by Phil Castellini, Cincinnati Reds President and COO. To register, please visit [here](#).

May 10, 2018 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

May 10, 17, and 24, 2018 – The SBDC at Columbus State will be hosting **Successful Selling for the Small Business Owner** in Columbus. This three part workshop will lead attendees through the development of a simplified business strategy that will help build long-term relationships and generate increased revenue. To register, please visit [here](#).

May 15-16, 2018 - The Defense Logistics Agency (DLA) will be hosting a **Training, Knowledge, and Opportunities Seminar** in Columbus. This FREE seminar will educate attendees on how to find open solicitations, how to submit a quote, the procedures for viewing/downloading drawings, and how to use the iRAPT to get paid. To register, please visit [here](#).

May 16-17, 2018 – The SBDC at Columbus State will be hosting **Basis of a Successful Enterprise (BASE) Class** in Columbus. This FREE, two-day workshop will educate attendees on what it takes to build a business around their dreams and passion. To register, please visit [here](#).

May 16-18, 2018 – Africa America Business Promotion will be hosting the **Africa-America Trade and Investment Summit** in Cincinnati. This three day conference will discuss Doing Business in Africa, Investing in Africa, Importing/Exporting with Africa, and more! Registration details will be forthcoming.

May 17, 2018 – Sinclair Community College will be hosting **Suddenly in Charge – The Accidental Leader** in Dayton. As part of the *Sunrise Series Breakfast Briefings*, this workshop is designed to the lower the learning curve for new leaders. To register, please visit [here](#).

May 17, 2018 – The SBDC at Ohio University will be hosting **Succession Planning** in Zanesville. This FREE workshop will discuss the importance of having a business exit strategy and the details of creating a plan. To register, please visit [here](#).

May 17, 2018 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial

and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

May 18, 2018 – The SBDC at Ohio University will be hosting **Social Media & Web Design** in Marietta. This FREE training will educate attendees on how to utilize social media and web design to benefit their business. To register, please visit [here](#).

May 22, 2018 – Columbus Business First will be hosting a **Small Business Expo** in Columbus. This FREE event will give attendees the opportunity to meet with dozens of Columbus-area businesses motivated to offer business building advice and support to small business operators. To register, please visit [here](#).

May 22, 2018 – Ohio University, the Appalachian Partnership for Economic Growth (APEG), and the U.S. EDA will be hosting the **7th Annual Appalachian Ohio State of the Region Conference** in Athens. The theme of this FREE event will be *Changing the Narrative: Using Rural Wealth Creation to Transform the Region*. To learn more and to register, please visit [here](#).

May 22, 2018 – Columbus SCORE will be hosting **How to Create a Revenue Generating Marketing Plan** in Columbus. This workshop will provide attendees with a complete set of tools to create, implement, and track a revenue-generating marketing plan. To register, please visit [here](#).

May 22, 2018 – The SBDC at Columbus State will be hosting an **MBE and EDGE Certification Workshop** in Columbus. This working class will walk attendees through the application process for Minority Business Enterprise (MBE) and Encouraging Diversity, Growth and Equity (EDGE) Certifications. To learn more about what to bring to the class and to register, please visit [here](#).

May 23, 2018 – The SBDC at Columbus State will be hosting a **Small Business Tax Workshop** in Columbus. This event will educate attendees on the federal and state tax rights, as well as requirements and responsibilities. To register, please visit [here](#).

May 24, 2018 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

May 24, 2018 – The SBDC at Ohio University will be hosting **Succession Planning** in Barnesville. This FREE workshop will discuss the importance of having a business exit strategy and the details of creating a plan. To register, please visit [here](#).

May 24, 2018 – The SBDC at the Clermont County Chamber of Commerce will be hosting **Steps to Starting a New Business** in Cincinnati. This FREE workshop will educate attendees on how to start a business and the various resources available to small businesses. To register, please visit [here](#).

May 24, 2018 – The SBDC at Ohio University will be hosting **Accounting 101** in Woodsfield. This FREE workshop will educate attendees on the basics of accounting and the importance of having a solid accounting foundation. To register, please visit [here](#).

May 31, 2018 – The SBDC at TEC will be hosting **Recordkeeping for the Small Business** in Dayton. This FREE workshop will provide an overview of recordkeeping and is designed to help participants understand how recordkeeping can benefit their small business. To register, please visit [here](#).

May 31, 2018 – The Dayton Minority Business Assistance Center (MBAC) will be hosting **Business Orientation** in Dayton. This FREE workshop will provide an overview of business management and assistance services, financial and bonding resources, and regional contracting opportunities. For more information and to register, please call 937-333-1030.

Need Help Marketing Your Products or Services Internationally?

The **International Market Access Grant for Exporters (IMAGE)** program helps small businesses increase exports and create jobs in Ohio's economy. The program reimburses at a 50% rate, capped at \$12,500 per eligible approved applicant. The IMAGE program is funded, in part, through the Small Business Administration's State Trade Expansion Program (STEP). For more information about the IMAGE program, visit: www.image.development.ohio.gov.

Ohio EPA Resource Guide for Businesses and Communities

Ohio EPA's Division of Environmental and Financial Assistance (DEFA) provides several compliance, technical and financial assistance programs available to help Ohio communities and businesses with their environmental needs. These services and relevant contact information are summarized in their "Resource Guide" which is available to view and download at:

<http://epa.ohio.gov/Portals/29/documents/ocs/ResourceGuide.pdf>

For questions about the guide, please contact Pejmaan Fallah at Pejmaan.Fallah@epa.ohio.gov or (614) 644-3666.

Dayton Better Business Bureau and Women in Business Networking Programs

The BBB and WiBN host **Hot Topics Koffee Talks** in various locations in the region. All Koffee Talks are from 8:00am-9:30am. Below is the on-going schedule:

1st Friday – Springboro and Preble County

2nd Friday – Centerville and Springfield

3rd Friday – North Dayton and West Chester

4th Friday – Beavercreek and Oakwood

For information on speakers and how to register, please visit <http://www.bbb.org/dayton/events/>.

USDA, Rural Development, Business & Industry Loan Guarantee Program has funding available for Fiscal Year 2018!

Rural Development can provide loan guarantees to expand business operations; purchase and improve real estate; purchase machinery & equipment; refinance outstanding debt; and provide term working capital. The loan guarantee can be used to provide better rates and terms to the businesses you serve while reducing lender risk. In addition to

reducing risk, the issuance of the loan guarantee can allow for additional fee income to be generated for the lender through the sale of the guaranteed portion on the secondary market.

We recently received a listing of priority projects from our headquarters in Washington DC. These priority projects are intended to further enhance the rural economies by providing well-paying employment, essential community services and long term investments. These priority projects include:

- Broadband; high-speed internet connectivity
- Commercially available unmanned technologies
- Food distribution such as grocery stores and food manufacturing
- Advancement of energy security by boosting production of energy
- A focus on “made in America” including projects for infrastructure, distribution, and value-chain participants
- Projects that advance the quality of life, for example modern utilities, medical services, and for the treatment and recovery of opioid addiction
- Advancement of career training and development

Should you have the opportunity to consider financing one of these projects, please keep our programs in mind. We offer guarantees of 80% for loans up to \$5,000,000; 70% for loans of \$5,000,000 - \$10,000,000, and 60% on loans over \$10,000,000.

Should you want to schedule a time to meet and further discuss the program and its advantages, please contact one of our staff members listed below.

Cindy Musshel	Cindy.Musshel@oh.usda.gov	614-255-2427
Debbie Rausch	Deborah.Rausch@oh.usda.gov	614-255-2425
Jennifer Brown	Jennifer.Brown@oh.usda.gov	614-255-2423
Randy Monhemius	Randy.Monhemius@oh.usda.gov	614-255-2424
Christie Hooks	Christie.Hooks@oh.usda.gov	614-255-2397

SBA webinars and events – For an updated list of SBA webinars and events for Ohio, please visit [here](#). Topics include healthcare, contracting, financing, and more.

Small Business Seminars – The Ohio Small Business Development Centers (SBDC) offer many seminars and workshops to small businesses throughout Ohio. Topics include certifications, mentoring, social media, business strategy, finance, and more! To learn more about these events, please visit [here](#).

Upcoming International Trade Missions and Webinars – The Ohio Development Services Agency and the U.S. Department of Commerce provide numerous opportunities to companies interested in participating in international trade missions. To see a list of upcoming missions through the State of Ohio, please visit [here](#). To see a list of upcoming trade missions through Commerce, please visit [here](#) and for upcoming webinars, please visit [here](#).

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U.S. Small Business
Administration

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Here's what's coming up for FASTLANE for the next few weeks. Please share as you see fit. We really appreciate your support, thank you. Please let me know if you have any questions.

April 4, 2018

DRMA Ready to Rise: Economic Update

Featuring: Brian Beaulieu

Want to know what to expect in the economy for the next few years? Join us as Brian Beaulieu shares his insights on our region, the economy, and changes that may impact your business.

[Register to Attend](#)

April 10, 2018

AS9100 Program Webinar

Featuring: Priscila McCarty

Need to get AS9100 Certified?

Already working on updating to Rev D?

Our AS9100 Program can help you to find vetted resources, get certified, or maintain certification.

Funding is available to help offset some of the costs associated for manufacturers. The process is a simple and painless 1 page application! The program can cover many related services, including:

- Gap Analyses
- Consulting Services
- Training
- Certification Audits
- Surveillance Audits

Attend the webinar to find out more

Register to Attend

May 1-2, 2018

Ohio Business Matchmaker

Ohio's largest small business to government contracting event

This is your opportunity to meet 1 on 1 with federal, state, and local government buyers that represent billions of dollars in contracts.

Register to Attend

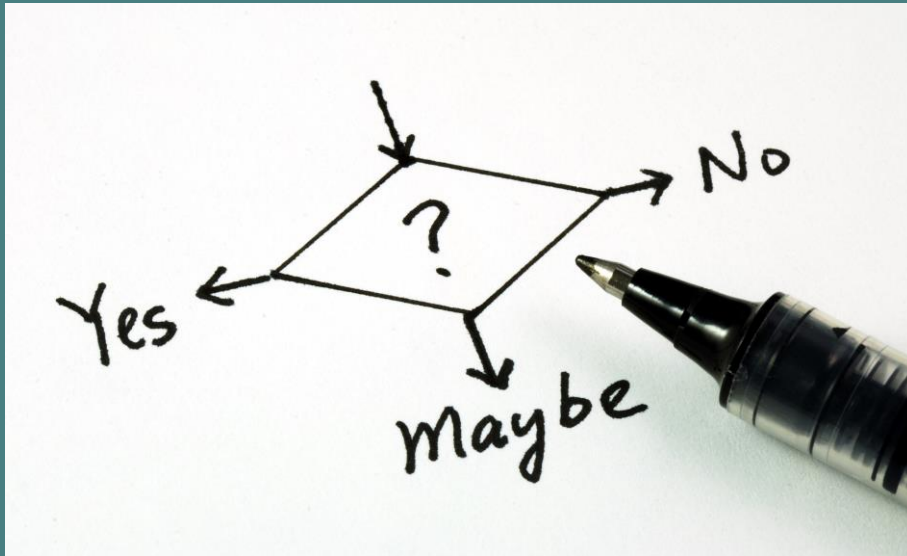
Thank you,
Tamara

Tamara Wamsley
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<http://fastlane-mep.org>
<http://www.udri.udayton.edu>

FASTLANE is a vital non-profit resource for manufacturers. The FASTLANE team of specialized manufacturing and engineering consultants help accelerate manufacturing success, advance innovation, and drive growth through technology acceleration, continuous improvement, workforce development, supply chain optimization, and sustainability. Connecting manufacturers to a vast network of affordable resources including expert engineers, scientists, manufacturers, suppliers, and other professionals. FASTLANE is the west-central Ohio Manufacturing Extension Partnership and is located within the University of Dayton Research Institute.



APRIL 5TH
2018

7:30 –
9:00 a.m.



Workplace Decisions & Actions to Prepare for Ohio's Medical Marijuana Law

Presented by: Karen Pierce, *Managing Director of Policy Development & Training - Working Partners®*

September 8, 2018 is the deadline for Ohio's medical marijuana law (Ohio HB 523) to become fully operational. As employers, you've got some prep work to do! Before September, employers must make a few key decisions – *then act on* – how they will respond to the law. But these decisions need to be based on more than personal opinion and assumptions about marijuana and its application as medicine. Decision-makers need to consider the operational, financial, and workforce implications that can ultimately impact workforce readiness, drug-free workplace programs, and bottom lines.

In this session, *Working Partners®* will discuss the law through a business lens, share protections the law affords employers, pose realistic scenarios for practical understanding, and offer a roadmap to begin navigating these decisions and actions.

**Cost: \$20 (includes continental breakfast and parking) | April 5th, 2018 | 7:30-9:00 a.m. | Montgomery County ADAMHS
409 East Monument Ave. Dayton, OH 45402 | Second Floor Training Room**
Questions: Contact Ashley Mack P: 937-443-0416 ext. 121; Email: amack@mcadamhs.org

[**REGISTER HERE**](#)



Forest Park Area Plan Public Meeting #2

Please join us for the second Public Meeting to discuss the Forest Park Area Plan. At this meeting, we will discuss the Summary of Understanding and have a conversation about the next steps for the plan.

We Want Your Input!

Do you have questions or comments about the Forest Park Project Plan? Do you want your input on the area's future to be heard?

This is your chance. Attend the public meeting and learn more about the project while voicing your thoughts on the project.

When?
April 12th
6:00 - 8:00 P.M.

Where?
**Horizon Science
Academy**
250 Shoup Mill Rd
Dayton, OH 45415

937.531.7046
CountyCorp.Com/ForestPark

CountyCorp



Technical Assistance Course
May 2nd & 16th
9:00 a.m.-4:00p.m.
Montgomery County ADAMHS

In an effort to address the safety and economic threat of drug abuse in the workplace, Montgomery County Alcohol, Drug Addiction, and Mental Health Services (ADAMHS) is launching the *Wellness at Work Initiative*. ADAMHS is seeking applications from local Montgomery County businesses to participate in a two-day Technical Assistance Course developed and led by Working Partners®.

This initiative empowers businesses to create systems that will prevent and respond to workplace substance abuse issues in a legally sound and meaningful way. **Up to five businesses will participate** in an intensive drug-free workplace management technical assistance course designed to help them implement or refine their drug-free operations, including the implementation of second-chance policies. Businesses will receive an operational roadmap to administer a Drug Free Work Place policy/program, systems to attract and keep quality employees, increased risk management and insulation against corporate liability, enhanced public relations, and savings in time and dollars.

Business leaders who are interested in applying for the course may complete an online application at - <https://form.jotform.us/72685768607170> Once your application is received, you will be contacted with further information on how to register for the course. (Please note there is a \$50 refundable fee required to hold your spot in the training).

For questions, please contact - Ashley Mack, Program Coordinator, at amack@mcadamhs.org or 937-443-0416 Ext.121



“In celebration of the State of Ohio's "In Demand Jobs Week 2018", Opportunities for Ohioans with Disabilities is hosting our 4th annual Job Fair on May 9th, 2018 in Dayton, Ohio at the Student Union on the Wright State University campus.

This is a fantastic opportunity for you to connect with a number of qualified, prescreened employment ready candidates, with a focus on persons with disabilities. **There is no cost to participate!**

The unique and exciting half-hour Employer Showcase that precedes the 2-hour Job Fair will consist of 1 employer representative from each of 6 major "In Demand" vocational categories sought by our candidates. The respective employers will have 5 minutes each to speak to a captive audience about their industry, specifics about their company and what they're currently hiring for, and a few important tips on what they look for in successful applicants.

Space is limited, so please register on the Survey Monkey link on the flyer ASAP and email Cynthia.Crews@ood.ohio.gov if you need follow up or to answer any questions you may have. We look forward to your participation in this creative and energetic hiring event!”



Opportunities for Ohioans
with Disabilities

Dayton Job Fair & Employer Showcase May 9, 2018

Your Business is Our Priority!



No Cost to Participate!

Highlight your company and your specific hiring needs to a diverse pool of job-ready candidates with varied skills, experience and educational backgrounds.

**Wright State University
Student Union**

3640 Colonel Glenn Highway
Dayton, OH 45435

Agenda

9:00 am – 9:30 am	Employer Booth Set-Up
9:30 am – 10:00 am	Employer Showcase
10:00 am – 12:00 pm	Job Fair

For more information, contact:

Cynthia Crews, Business Relations Specialist at
513-309-5140 or cynthia.crews@ood.ohio.gov

To register, click below:

<https://www.surveymonkey.com/r/DaytonJobFair2018>



**IN-DEMAND
JOBS WEEK**

Dayton Market Update

Top Headlines Impacting Commercial Real Estate in Dayton



Is this email not displaying correctly? [View it in your browser.](#)



COMMERCIAL

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March 13, 2018

Publishing company opens new office in Dayton

- Westchester K-12 Publishing Services, a division of Westchester Publishing Services, has moved into an office at 411 E. Fifth Street in the Oregon District.
- The 3,200-square-foot office will house the K-12 textbook division.
- Westchester K-12 contracts with educational publishers to develop and produce textbooks.

March 14, 2018

Creative agency to expand offices in downtown building

- Mitosis, a Dayton-based creative agency specializing in digital experiences, will expand its offices in the Walker Building, 14 W. First Street.
- Mitosis will move from its 2,000-square-foot 3rd-floor office to a 6,000-square-foot space on the 2nd floor.
- Bids are currently being accepted for the project and they hope to move into the new space by the end of November.

March 15, 2018

CONTACT US

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New auto parts location coming to Dayton

- O'Reilly Auto Parts, a Springfield, MO. based retailer, has been issued a building permit for 596 W. Main Street in New Lebanon.
- The building permit is valued at \$998,702 and is for a 7,500-square-foot store.

March 19, 2018

Three local hotels acquired by an investment group

- Three Extended Stay America locations were acquired by a New York City-based investment group for a total of \$13.7 million.
- The 6688 Miller Lane location was sold for \$6.6 million, the 7851 Lois Circle location for \$3.75 million and the 3131 Presidential Drive in Fairborn for \$3.4 million.
- Together the hotels have 115,288 square feet of space.

March 20, 2018

Dunkin' Donuts location sold

- The store at 1864 E. Stroop Road was purchased by 1864 E Stroop Road LLC, which shows a Columbus mailing address, for \$1.7 million.
- The 2,265-square-foot location was built in 2014.

March 21, 2018

IT firm relocates headquarters to The Greene

- Macalogic moved into a 5,000-square-foot office at 4380 Buckeye Lane, Suite 222 last month.



David S. Dickerson, CCIM
President, Dayton Market
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dave.dickerson@mvg.com

- The move of the headquarters from Presidential Drive to the Greene was made due to a need for more space and a more collaborative space.

YWCA Dayton to begin renovations

- The YWCA Dayton will begin a \$17 million renovation on the building at 141 W. Third Street in April.
- The renovation will include 65 updated permanent supportive housing apartments and renovations to the 45-bed domestic shelter.
- The project is expected to take 18 to 22 months and will not interfere with operations as the renovations will be completed in phases.

March 22, 2018

Local Applebee's property sold

- The Applebee's at 1991 Harner Drive in Xenia was sold to Rising Sun Xenia LLC, based in Grove City, for \$990,000.
- The 4,979-square-foot location was built in 2007.

March 23, 2018

Fast-food property sold

- The Raasch Family Trust purchased the Hardee's location at 7508 Brandt Pike for \$1.7 million on March 5th.
- The Huber Heights location was built last year and sits near Interstate 70.

Local shopping center sold

- Glen Properties, based in Mason, purchased the shopping center at 32-36 Fiesta Lane in Miami Township for \$2.25 million.
- The strip center was built in 2001 and has just over 10,000 square feet.
- Tenants at the center include The Original Mattress Factory, Check 'n Go and Bright Now Dental.

Sandwich shop to open first Dayton area location

- Which Wich Superior Sandwiches will open its first Dayton area location at 5409 Cornerstone North Boulevard in the Shoppes II at Cornerstone development.
- The restaurant will be 1,400 square feet and plans are to be open by mid-April.

EXPERIENCE THE DIFFERENCE

Sources:

Dayton Chamber of Commerce Report - www.daytonchamber.org
Dayton Development Coalition - www.daytonregion.com/media-center/news
Dayton Business Journal - www.bizjournals.com/dayton
CCIM Institute - www.ccim.com/newscenter
Dayton Daily News - www.daytondailynews.com
Wall Street Journal - www.online.wsj.com/home-page
U.S. Bureau of Labor Statistics - www.bls.gov

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INVITED AGENCIES





LIFE CYCLE INDUSTRY DAYS

12-14 SEPTEMBER 2018

UNIVERSITY OF DAYTON RIVER CAMPUS · DAYTON, OHIO

SAVE THE DATE



12-14
SEPTEMBER