



Thursday, Feb. 17



8:00 to 9:30 AM

2022 Future of Health Care

Join us for a panel discussion with leaders from the GDAHA, Premier Health, Kettering Health Medical Group, Dayton VA Medical Center and more as we explore the future of health care and what business leaders need to know to prepare for the future.

[**Register Today**](#)



2022 Bizwomen Mentoring Monday



Monday, Feb. 28

This event will bring women together in a casual, fast-paced coaching atmosphere, offering them the opportunity to be coached by some of the most influential women in our community.

[Register Today >](#)



FREE WEBINAR!

How reimagining today's business models is accelerating digital transformation

As we continue to learn and adapt to our ever-changing world, business models are evolving at a rapid pace. In this FREE webinar, our panel of experts will discuss a range of topics related to why businesses are shifting their focus to digital transformation.

[Watch Now! >](#)

Nominations



Deadline Sunday, February 6

Inno Madness 2022

Inno is bringing the tech and startup community together for some healthy competition...bracket-style!

[Nominate](#)



See all upcoming calendar events and nominations in Dayton

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MENTORING WORKS

FIND A SCORE MENTOR

Small Business Newsletter

FEBRUARY 2022

Chapter Chair Corner



Chuck Anderson
Chapter Chair

The Dayton Chapter of SCORE was founded in 1970 as a nonprofit volunteer organization to assist the Small Business Administration (SBA) in helping grass roots profit and nonprofit businesses to start and grow in the Miami Valley area

The new year has arrived and a number of us have already put off the promises we made to ourselves. We at Dayton SCORE have just started work on our new classes to be offered this spring.

We have partnered with other Dayton organizations to offer our classes to a wider audience. We are also partnering with Columbus Score to offer several new courses.

So this year we will offer a full slate of courses for both For profit and Nonprofit organizations. Please stay tuned to our newsletter and watch your email for invitations to these courses. We are totally committed to providing the best information of current interest to all of our clients.

Please check out our website Dayton.Score.org

Dayton SCORE's For-Profit Workshop Series February 2022

Kickstart your business this February. Here are the live webinars/business workshops in February!

New! Business Startup Basics - February 2, 2022 - 10 a.m. - Live Webinar

There are a number of factors to keep in mind before starting your own business. This workshop will introduce you to key business considerations, such as the myths and realities of entrepreneurship, different business options to pursue, the components of business ownership, legal and financial considerations, and the business plan basics. • **For workshop details and registration: [CLICK HERE](#)**

New! Access to Capital - February 8, 2022 - 11:30 a.m. - Live Webinar

- Learn what capital is available to you as a small business
- Get your banking application ready
- Get yourself ready for a banking interview
- Learn about the Huntington Lift Local program
- Learn how SCORE can help you in this process
- Learn What ECDI/WBC have to offer in terms of community capital and resources

For workshop details and registration: [CLICK HERE](#)

New! How to Do Good While Doing Business - February 24, 2022 - 1:00 p.m. - Live Webinar

This new workshop is for you if you are an entrepreneur who wants to do good. Or if you provide counseling, advising, and/or mentoring services to business owners or entrepreneurs. Register today so you can learn more about the many options for doing good while doing business.

For workshop details and registration: [CLICK HERE](#)

For the most up-to-date information on upcoming workshops, visit the [Dayton SCORE Website](#) every week. Plus you will get business tips and more! We are better together in 2022!

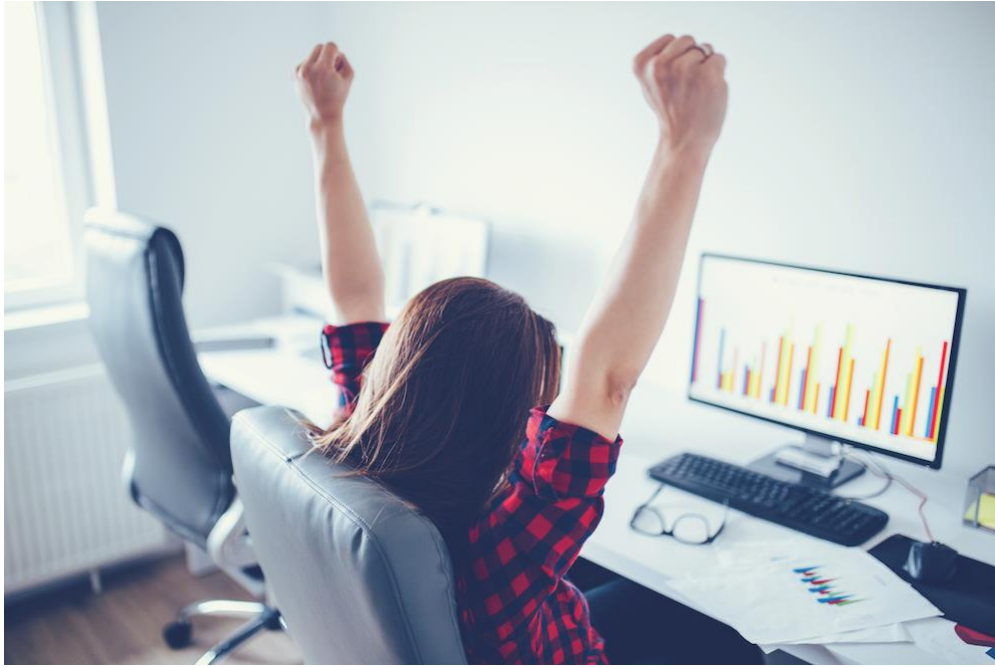
Dayton SCORE's Tentative Nonprofit Workshop Series ... Spring 2022

These workshops will be presented in person by our local team of experts in subject areas specific to nonprofit organizations. The workshops are interactive and there will be time for questions during and after the presentations.

NOTE: Tentative Schedule, Dates and Times will be announced in the March Newsletter.

- **Strategic Planning ...** How to pivot your Strategic Planning after a Pandemic - Steps in the S.O.A.R. strategic planning process with examples of each step.
- **Board Development ...** Characteristics of high performance boards, structure, membership and effective processes.
- **Leadership Development ...** Practical leadership principles for Directors and Board chairmen that can be implemented immediately.
- **Marketing ...** Adapting your marketing program to post-COVID.
- **Fundraising ...** Annual giving, major giving, planned giving and the ethical and legal requirements.
- **Financial Management ...** Back office functions of accounting/bookkeeping systems to monitor performance and comply with IRS requirements.
- **Volunteer Management ...** How to develop trust, credibility and accountability, and define the role of volunteer staff.
- **Google Ad Grants ...**How to obtain and manage a \$10,000 Google Ad Words Grant to increase donations and supporters.

Set Your 2022 Financial Business Goals in Five Easy Steps



The best way to ensure success for your business is to plan ahead. Follow these five steps to achieve your financial goals.

[GET THE FIVE STEPS](#)



Starting a Business in 2022: What to Know

If you've ever wanted to be your own boss, 2022 is a great time to build your business. This article will share seven tips to help you build a great business idea into a thriving enterprise. [Read more.](#)



11 Ways to Find Your First Customers

It's never too early to think about how you're going to attract your first customers and clients. Here are a few ideas to help you launch your customer acquisition efforts. [Read more.](#)

SMALL BUSINESS WEBINARS



Ask the CPA 2022 - Tax Advice for Your Small Business

February 3 | 1 PM ET

The hour will be dedicated to answering your tax-related questions and concerns and offer tax advice you can implement throughout the year.

[REGISTER](#)

Small Business Resilience - How to Sharpen Your Focus and Decrease Stress

February 8 | 1 PM ET

Bring your own chocolate as our expert presenter, using experiential learning, shows you how to build resilience in the ever changing business landscape.

[REGISTER](#)



The 7 Secrets to Mastering Your Sales Pitch

February 10 | 1 PM ET

Engineer your sales pitch to ensure your value proposition is delivered to your customer every time, shorten sales cycle and increase sales close rates.

[REGISTER](#)



Grow Your Business Brand by Becoming a Self-Published Author

February 15 | 1 PM ET
Sponsored by Self-Publishing School. By becoming a self-published author, you can bring attention to your brand, grow your business success and be seen as an authority in your industry.

REGISTER



Keys to a Successful Black Owned Business Startup

February 22 | 1 PM ET
Sponsored by Equitable Foundation. If you're an entrepreneur with a good idea, join our live webinar to learn how to plan your start up business and succeed in your industry.

REGISTER



E-Commerce Technology - Level Up or Level Off?

February 24 | 1 PM ET
Sponsored by FedEx. Expert insights on re-platform technology, shipping systems and solutions, and warehouse management options to grow your business.

REGISTER



**“I DID
NOT WANT
MY LEGACY
TO BE A
CUBICLE”**

**TEATOPIA
REGINALD
QUARLES**

FIND MY MENTOR



SCORE is a nonprofit association dedicated to helping small businesses get off the ground, grow and achieve their goals through education and mentorship. We have been doing this for more than 50 years.

Because our work is supported by the U.S. Small Business Administration, and thanks to our network of 10,000+ volunteers, we are able to deliver our services at no charge or at a very low cost. [Find out more about our mission, vision and values.](#)



Funded in part through a Cooperative Agreement with the U.S. Small Business Administration. All opinions, conclusions, and/or recommendations expressed herein are those of the author(s) and do not necessarily reflect the views of the SBA.

CONNECT WITH US





RECONNECT.
RECHARGE.
RECONVENE.



February 4-10, 2022



Featured



February 4 - First Friday

Various locations throughout downtown Dayton; 5-10 p.m..

The beginning of every month starts with a bang in downtown Dayton. First Friday is a free art hop featuring exhibit openings at the galleries, along with a variety of entertainment options, arts demonstrations, live music and more. This month features several art exhibit openings, restaurant and retail specials, and many more ways to "Show Your Love" for both your valentine and the local small businesses throughout downtown. First Friday is presented by the [Downtown Dayton Partnership](#). For more info and specific event details, visit the First Friday [webpage](#) or [Facebook page](#). 224-1518.

Also This Week

NOW! - Downtown Dollars Valentine Bonus Buy

For a limited time, you can get bonus dollars whenever you purchase Downtown Dollars! While supplies last, **buy \$50** worth of Downtown Dollars and **get \$25** in bonus dollars. Limit four per customer. Redeemable at more than 80 locations, Downtown Dollars make a great valentine gift! To purchase, visit DowntownDayton.org/dollars



Submit your events for inclusion in this e-newsletter and our online calendar!

If you are holding an event downtown that is open to the public, be sure to submit it to us for consideration to be included not only in these weekly emails, but also in our online calendar of downtown events! We're happy to help you promote it.

You can submit your event via our website with the simple online form [here](#).

DOWNTOWN EVENT HIGHLIGHTS

Thru February 5 - Emilio Moro Wine Tasting

[Deaf Monty's Wine](#), 22 Brown St.; 4-8 p.m.

Deaf Monty's will be featuring a flight of three Emilio Moro wines for \$10. The Moro Family has been producing wines of amazing quality in Spain since 1989. It will be "amor" at first sip when you taste Emilio Moro! www.daytonwinebar.com

Thru February 6 - Hamilton

[Schuster Performing Arts Center](#), Second & Main sts.; call for times.

Hamilton is the story of America then, told by America now. Featuring a score that blends hip-hop, jazz, R&B and Broadway, *Hamilton* has taken the story of American founding father Alexander Hamilton and created a revolutionary moment in theatre - a musical that has had a profound impact on culture, politics, and education. For more information and ticket availability, visit daytonlive.org or call 228-3630.

HAM4HAM Digital Ticket Lottery: Forty (40) tickets will be available for every performance for \$10 each in the HAM4HAM lottery! [Click here to learn more about the HAM4HAM Digital Lottery!](#)

Thru February 12 - Exhibit: Three Women, Three Views

[The 48 High Street Gallery](#), 48 High St., Call for times.

The Dayton Society of Artists welcomes you to "Three Women, Three Views" by local artists Jean Koeller and Michele BonDurant, and Amanda Millis of Boston, MA. The show is landscape-based with three different approaches created in different locations and times of the year. More info at daytondsa.org

Thru February 20 - Artists Helping Nonprofits Benefit Show

[Front Street Galleries](#), 1001 E. Second St.; 7 p.m.

"Artists Helping Non-Profits" Benefit Show is an annual event organized by William Cunningham, gallery director for The Orphanage. The show consists of artwork donated by both private collectors and artists. 100% of sales will be donated to this year's beneficiary, the Black Mountain College and Museum & Arts Center. Visit frontstreet.art for more information.

Thru April 16 - Exhibitions at The Co

[The Contemporary Dayton](#), 25 W. Fourth St.; call for times.

The Contemporary Dayton presents its next set of exhibitions in the new galleries at the Dayton Arcade. Heather Jones' *Storytellers* is unequivocally feminist and steeped in the history of quilt making. Odili Donald Odita's *3 Steps from Center* features kaleidoscopic color and patterns that he uses to reflect the human condition and, specific to The Co mural, the histories of the Arcade and Dayton as a diverse, Midwestern community. *To Feel Myself Beloved Upon the Earth* from Jeffrey Gibson takes its title from the final poem in Raymond Carver's last published work, *A New Path to the Waterfall*, and was produced in the turbulent months of 2020 during the pandemic and national civil unrest. [More info.](#)

February 4 - Irish First Fridays

[The Dublin Pub](#), 300 Wayne Ave.; begins at 3 p.m.

Live music at the Dublin Pub! Stop by for a pint and listen to live music for Irish First Fridays. Happy Hour from 3-6pm; music by Miami Valley Pipes & Drums starting at 7 pm.

February 4 - First Friday Art Hop at Front Street

[Front Street Galleries](#), 1001 E. Second St.; 5-9 p.m.

Join Front Street for live music, live art demos, food trucks, art exhibitions, workshops, and artist talks! Explore more than fifty studios, galleries, and boutiques. Buy original art, designer jewelry, artisan candles, glassware, and other handcrafted goods directly from local artists. Shop clothing, home décor, spices, and even tropical fish! Monthly Art Hops at Front Street are always free to attend. Visit frontstreet.art for this month's details.

February 4 - Art Exhibit & DJ

[Skeleton Dust Records](#), 133 E. Third St.; 5-9 p.m.

A new art opening features the works of Carter Ferguson. Check out live DJing by Joseph Abrams from 6-9 p.m. Masks and proof of vaccination are mandatory for the event.

February 4-20 - The Norwegians

[Dayton Theatre Guild](#), 430 Wayne Ave.; call for times

The Norwegians is a strong comedy about women scorned in Minnesota and the nice gangsters - Norwegian hit men - they hire to whack their ex-boyfriends. Olive is a transplant from Texas and Betty is a transplant from Kentucky, but neither of them were prepared for the Norwegian men they would fall in love with there: the practical, warm, thoughtful, destructive, evil, jilting kind. Olive attempts to hire Gus and Tor to do in her ex-boyfriend who did her wrong.

February 7 - Musical Mondays

[Top of the Market](#), 32 Webster St.; 6-8 p.m.

Join your Entertainment Host & Oakwood Alumni Katie Pees-Arber from 6-8pm as she performs your favorite Broadway tunes LIVE in a cabaret setting

February 7-10 - Black History Month Programs at the Library

[Dayton Metro Library - Main Library](#), 215 E. Third St.; call for times.

The Dayton Metro Library has teamed up with the Gem City Selfie Museum and others to deliver multiple unique and imaginative programs through the month of February in honor of Black History Month. On Monday, join Tiffany Countryman as she talks with Selfie Museum founder NaAsiaha Simon as both discuss Mental Health, personal motivations and special moments of the movement at The Story Behind the Selfie. On Tuesday at Book-a-Selfie, guest speakers help kids, teens, and adults build self-esteem and reading confidence one book at a time. Thursday brings several programs, including a Judge by the Cover Teen Cartooning Workshop, Step by Step Painting with Caldecott Honoree R. Gregory Christie, Selfie of an Entrepreneur, and Unapologetically PHENOMENAL!, honoring and celebrating individuals from all walks of life who have made an impact in the community!

February 8 - Taco Tuesday

[Local Cantina](#), 503 E. First St., 11 a.m.-10 p.m.

Celebrate Taco Tuesday in style with \$2*

Thru February 26 - Dayton Battle of the Bands

[The Brightside](#), 905 E. Third St.; 7:30 p.m.
Dayton Battle of the Bands is a 6-week series of up-and-coming local bands from various genres. This is a fun way to check out new, local, original music! Each ticket buyer gets one vote. The winner of this round earns a spot on the Levitt schedule for Summer 2022, gets a live video from Sound Valley, and moves onto the finale where they will compete to win an EP session from Dayton Sound Studios and the title! The series starts Thursday, January 20th and runs every Thursday through February 24th at The Brightside. The finals will be held on Saturday February 26th at The Brightside. NOTE: The venue has installed UV-C filters to sanitize the circulated air. Masks are strongly recommended.

Thru February 27 - Ice Skating

[Riverscape MetroPark](#),
111 E. Monument Ave.; call for times.
Sheltered under the covered pavilion, the MetroParks Ice Rink sets the scene as a perfect winter wonderland in downtown Dayton. Patrons may skate daily, including all holidays. While the rink is open, you can enjoy delicious treats from the concession area, including a cup of hot chocolate. Take advantage of fun skating activities, such as lessons, themed skating nights and more. Visit metroparks.org/ice-rink to learn more, find daily open hours, and see a schedule of events. Admission: \$6 daily, ice skate rental: \$2 daily. Ages 3 and under are free with a paying adult. 278-2607.

Thru February 28 - Polar Bear Express

Routes throughout downtown; Call for dates, times, and cost.
Book a ride aboard the abominably decorated Pedal Wagon for a two-hour adventure through the festive streets of Dayton at a discounted rate. Reservations required. pedalwagon.com.

Thru March 26 - Exhibit: The Artist's Life

[Dayton Metro Library - Main Library](#),
215 E. Third St.; Call for times.
Presented by the African American Visual Artists Guild, **The Artist's Life** exhibit consists of 27 pieces of art from 19 different artists that demonstrates something personal

February 4 - Boudoir Valentines Art Show

[Toxic Brew Company](#), 431 E. Fifth St.;
5-9 p.m.
A new art show organized by Tiffany Clark of Mural Machine officially opens in the taproom. The "Boudoir Valentines" themed group art show features art from Tiffany Clark, Taliaferro Sebastian, Nicole Gangwer, Brittany Katz, and more.

February 4 - First Friday at Connect e-Sports

[Connect e-Sports](#), 212 Wayne Ave.; call for times.
New customers receive an hour of free game time during First Friday in February at Connect e-Sports.

February 4 - Valentine Couples Deal

[Wellness Studio Dayton](#),
114 N. St. Clair St.; 5-9 p.m.
Book a couples' appointment by Feb. 7 for Feb 11-15 and Wellness Studio will provide complimentary chocolates and roses. Visit wellnessthestudio.com to make your reservation.

February 4 - Classic Albums Live Performs Credence Clearwater Revival: Chronicle

[Victoria Theatre](#), 138 N. Main St.; 7:30 p.m.
Note for note. Cut for cut. That's what you'll experience live at the Victoria Theatre. This unique series recreates classic rock albums in their entirety. Not a cover band, not an impersonation, these world class musicians go to great lengths to faithfully create every sound on the original album in a concert setting. The result is a trip and a half.

February 4 - Diva Night Skate

[Riverscape MetroPark](#),
111 E. Monument Ave.; 7-10 p.m.
NEW this season, come celebrate music's greatest female artists for Diva Night! Skate along to some of the greatest hits of all time, played by a live DJ! Children 3 and under are free with a paying adult. \$8. Weather Dependent. All ages.

February 4-10 - This Week at the DAI

tacos each and every Tuesday. As fresh as fresh can get, self-serve chips and salsa, delicious tacos and a draft list that does not quit. Handpicked by your Local team, you can explore a variety of special bourbons and tequilas in our signature cocktails!
Crunchweezy and Farmer's Market tacos are \$3, Dine-in only

February 8 - Live Comedy Standup Open Mic

[Yellow Cab Tavern](#), 700 E. Fourth St.,
7:30 p.m.
Every Tuesday at 7:30 you can attend or perform at a live comedy standup open mic at Yellow Cab Tavern. Free entry. Comics sign up at 7pm with comics taking the stage at 7:30pm.

February 8 & 9 - This Week at Zen Lounge

[Zen Lounge & Sushi Bar](#), 121 N. Ludlow St.,
7 p.m.-midnight Tues., 6-9 p.m. Weds.
Zen Lounge & Sushi Bar features Karaoke with host Nancy Sell every Tuesday night until midnight, and live musicians hosted by Streetlight Entertainment every Wednesday.

February 8-10 - This Week at Flyboys

[Flyboys Deli](#), 219 N. Patterson Blvd.,
times listed below.
Play euchre every Tuesday at Flyboys! 6-9 p.m. Discounts on food and beverages! Want to test your knowledge? Flyboys has trivia every Wednesday night from 6:30 to 8:30 p.m. Prizes given out to those who win! Aces Club is a weekly beer event where Flyboys dons a new beer every Thursday. After you have been there five times you get your name on the board - after 41 trips to Flyboys on Thursdays you can earn your very own flying vehicle that hangs above our bar. You sign it, they hang it!

February 9 - Trivia with a Twist

[Lock 27](#), 329 E. First St.; 6:30-8:30 p.m.
Enjoy Trivia with a Twist in the Lock 27 Downtown Dayton Brewpub. Every Wednesday this summer except for Wednesdays that the Dragons have a home game! facebook.com/Lock27Brewing. Free.

February 9 & 10 - The Meeting

[Blair Hall Theatre](#), 444 W. Third St.; call for

of themselves and reflects development on their artistic path, a meaningful event, or the artistic skills they possess. Patrons who are interested in meeting the artists whose work is displayed in this exhibit can attend **The Artist's Life Art Exhibit Reception** on Saturday, February 12, from 1 - 3 pm at the Main Library, in the Community Room. Light refreshments will be provided

Thru March 31 - Exhibit: Visual Voices 2022

[Schuster Performing Arts Center](#),
Second & Main sts.; call for times.

Each year, Dayton Live partners with Shango: Center for the Study of African American Art and Culture, and Willis "Bing" Davis, exhibit curator and director of EbonNia Gallery, to display an exhibit of art by local African American artists inside the Schuster Center. This year's exhibit, at the Schuster Center January 26-March 31, 2022, is 2022 Dayton Skyscrapers featuring the work of African American visual artists from the Miami Valley. The Dayton Skyscrapers art project is not a celebration of Dayton's tall buildings or our skyline. Dayton Skyscrapers is a metaphor for those local and regional African Americans who stand tall in our minds and hearts for what they have achieved in their field and their contributions to the quality of life of Dayton and the Miami Valley Region.

[Dayton Art Institute](#),

456 Belmonte Park North; call for times.

This week, check out a variety of great art exhibits at the Dayton Art Institute, including "Norman Rockwell: Stories of Emotion," and "Beyond the Woodblock" On Sunday, join the Dayton Philharmonic Principal String Quartet and DPO violist Belinda Burge for a matinee chamber concert featuring string quintets by Beethoven and Bruckner! On Thursday, children and caregivers can enjoy the popular preschool program, PNC Tiny Thursdays online from home. More info at daytonartinstitute.org.

times.

What if Malcolm X and Dr. Martin Luther King, Jr. had had a private strategy session? This fictional account of a meeting between two of the most important men of modern times takes place in 1965 in a Harlem hotel during the height of the Civil Rights Movement. Sinclair Theatre will present *The Meeting*, by Jeff Stetson, free of charge on Feb 9 & 10 in Blair Hall Theatre, building 2 on the downtown Dayton campus. There will be no tickets for this event. All seating is on a first come, first served basis, however, groups of 10 or more can reserve seats by contacting patti.celek@sinclair.edu. Masks are required on all Sinclair campuses. Performances are approximately 30 minutes.

February 9-12 - Improv at Black Box

[Black Box Improv](#), 518 E. Third St;
8-10 p.m.

The Black Box Improv Theater is Dayton's best place to go for long form improv! We have shows every Weds-Sat! Wednesdays \$5, Thursdays \$10, Fridays & Saturdays \$15. For tickets to our shows please go to: daytonblackboximprov.com. Or you can pay at the door! **Proof of vaccinations required upon entry for all patrons and performers. Masks will also be required while inside the theater.**

*This publication is produced by the Downtown Dayton Partnership.
If you have questions about this email, reply to this message or call us at (937) 224-1518.
Information is accurate to the best of our knowledge at the time of publication. Call the listed venue for details*

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BE DOWNTOWN.
DAYTON



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greater cincinnati



EACC NEWSBRIEF: FEBRUARY 1, 2022



Friends,

WHO DEY! I know we are all proud of the Bengals, but we've got two weeks before the game so here's a few things to distract you...

Congratulations to [new EACC Member JobsOhio](#) for bringing Intel to Ohio. Not only is this great for our region, but also important for our transatlantic relationship as the U.S. and EU work together to increase the resilience of such strategic supply chains...

And speaking of congratulations...

- Both DHL Express USA and DHL Express CVG Hub were recently named as 2022 Top US, NA and Global Employers by the Top Employers Institute!
- Katja Garvey was named Chair of Porter Wright's International Business & Trade Practice Group!

FEATURED EVENT:



**Thursday,
February 3**

Stammtisch - EACC Networking

Join us for business networking among current and prospective EACC members, as well as Austrian-Swiss-German Committee members.

Stammtisch networking events are held on the first Thursday of every month. Please mark your calendar for the rest of the 2022 Stammtisch series: March 3, April 7, May 5, June 2, July 7, August 4, September 1, October 6, November 3, December 1.

Our February 16 Coffee & Commerce event with Candace McGraw is sold out (but waitlist spots are available); stay tuned for more on the March and other 'C&C' events soon!

If you are a Kentucky firm looking to incorporate solar into your energy mix, please check out the Mubea project noted below.

Finally, we still plan to hold Stammtisch on Thursday, but with freezing rain and snow in the forecast we may be forced to cancel. We'll contact all registrants if our plans change!

REGISTER NOW



Amplifier for Industry Champions



EACC EVENTS



**Tuesday,
February 8**

[Supply Chain Disruption: A
Look Ahead - EACC New
York Webinar](#)

**Tuesday,
February 15**

[Drivers of Innovation in
Europe and the US:
Transatlantic Business
Outlook for 2022 and
Beyond - EACC Florida
Webinar](#)

**Wednesday,
February 16**

[EACC Coffee &
Commerce: CVG &
Economic Development](#)
WAITLIST AVAILABLE



Lift your warehouse into the future with Modula

MEMBER NEWS



EACC WELCOMES NEW MEMBER JOBSONHIO

The EACC is delighted to welcome new member JobsOhio. JobsOhio is Ohio's private economic development corporation and as such it focuses on business attraction, expansion, and retention in the state.

[LEARN MORE](#)



RENEWABLE ELECTRICITY OPPORTUNITY

Mubea NA is looking for partners to offtake electricity from a 96MW project they are developing. If you are a Duke Energy Kentucky Customer taking a minimum peak load of 1MW and you want to build out your renewable energy portfolio, click below for more information.

[LEARN MORE](#)

UPCOMING PARTNER EVENTS

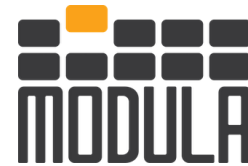
Wednesday, February 23

VonLehman CPA & Advisory Firm - Manufacturing & Distribution Event:
2022 Economic Update

All the best!

Todd Schwartz
Executive Director, European American Chamber of Commerce

Our Bridge Builder Members





First Weekend February Edition!

Engage with our lead mural artists! Drum with amaha. Eat Better Now tips, tricks and prizes with Kettering Health. And warming tasters with Expressions of Life. . . all at our market from **4pm - 6pm** on the first Saturday in February.

First Weekend @ Gem City Market

Saturday, February 5th, 2022

4pm - 6pm

Free and family friendly!

Hands-on activities with neighborhood ARTISTS

Join neighborhood artists James Pate, Glenna Jennings and Yetunde Rodriguez in hands-on art activities, participate in a photography project, and to learn more about a new mural coming to our Gem City Market!

Everyone welcome.

**FUTURE
GEM CITY MARKET
MURAL LOCATION**



Saturday
FEBRUARY 5TH
4pm - 6pm

**FIRST
WEEKEND** 

Gem City Market * 324 Salem Ave



WINTER WARM-UPS with Expressions of Life

Soup? Chili? Find a new favorite winter warm up while Expressions of Life treats us to a sampling of easy hot meals in a cup, available on the shelves of our market.

Saturday

FEBRUARY 5TH

4pm - 6pm

FIRST 
WEEKEND

Gem City Market * 324 Salem Ave



EAT BETTER NOW **with Kettering Health**

Learn simple tips and tricks to
"Eat Better Now" with Kettering Health.

We'll explore healthy snack
options, tips for planning
meals, and quiz you on your
nutrition knowledge for the
chance to win fun prizes!

Saturday

FEBRUARY 5TH

4pm - 6pm

FIRST 
WEEKEND

Gem City Market * 324 Salem Ave



DRUMMING

in our Community Room

Drumming is open to all and in our Community Room with amaha. You don't gotta be a master to join in, if you feel the need to beat a drum, we got you.

Bring your drum if you've got one. If not, we'll have drums for you to try.

All ages and skill levels are welcome.

Saturday

FEBRUARY 5TH

4pm - 6pm

FIRST 
WEEKEND

Gem City Market * 324 Salem Ave



We hope to see you at our market soon!

First Weekend: Saturday, February 5th 2022 4pm - 6pm



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324 Salem Avenue
Dayton, Ohio 45406

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NEW YEAR **NEW PURPOSE**

We look to the new year as an opportunity to reinforce and reimagine our “why” – to define not just what drives us as individuals, but what differentiates us as a company and makes our work meaningful.

Our purpose is to build a sustainable, well, more resilient society, and this creed makes the work we do each day significant. What we create today must last for generations to come and we are committed to having a positive impact on our colleagues, our clients, and our community.

[READ MORE >](#)



COLLEAGUE PROMOTIONS



READY FOR LAUNCH

Announcing the promotion of two Practice Directors

[LEARN MORE >](#)

NASA Research Support Building is officially complete

[CHECK IT OUT >](#)



BD+C MAGAZINE

Top 5 Building HVAC System Problems and How to Fix Them

[READ THE ARTICLE >](#)



NEWLY LICENSED

Join us in celebrating our newest PE's

[MEET THEM HERE >](#)

UPCOMING EVENTS:



SYMPOSIUM ON SUSTAINABILITY IN HEALTHCARE

April 6, 2022 | 9:00 AM - 4:30 PM
Sharonville Convention Center

[REGISTER HERE](#)



SPRING CAREER FAIRS

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2022

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September 14, 2022 | 8:30 AM - 4:30 PM
Sinclair Community College

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JEFF HOAGLAND DDC ECONOMIC UPDATE

FEBRUARY 18, 2022 | SINCLAIR COLLEGE

Dayton Region Economic Update with Jeff Hoagland, Dayton Development Coalition

When

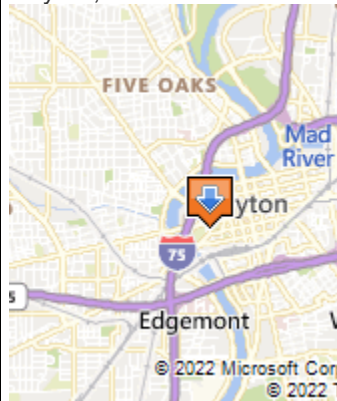
Friday, February 18, 2022
from 7:30 AM to 9:00 AM
EST

[Add to Calendar](#)

Join us Friday, February 18th, 7:30 - 9:00 am, as Jeff Hoagland, President and CEO of the Dayton Development Coalition (DDC) shares his "Update on Economic Development in the Dayton Region." The Coalition is the Dayton Region's economic development organization and principle public advocate.

Where

Sinclair Community College--Ponitz Center
444 W. 3rd Street
Building 12, Room 172
Charity Earley Auditorium
Dayton, OH 45402



[Driving Directions](#)



After graduating from the University of Dayton in 1991, Mr. Hoagland worked in the Montgomery County office of Community and Economic Development for five years. In 1995 he joined the City of Kettering where he served in various roles, including Community Development Administrator, Economic Development Manager, and finally as Assistant City Manager. In 2004, Jeff joined the City of Vandalia as its City Manager, a role he held until joining the Dayton Development Coalition in December 2010. Jeff assumed the role of President and CEO in June of 2011.

Jeff is very actively involved in many associations and groups in the Dayton Region. He is a member of the Air Force Civic Leader Program, as well as the Air force Material Command (AFMC) CLP. He is past Chairman of The Big Hoopla NCAA First Four Local Operating Committee. Additionally, Jeff serves on several boards including Wright Brothers Institute (WBI) and Downtown Dayton Partnership. Jeff is also a member of the Dayton Rotary, the Greater Dayton Mayors and Managers Association, and the Air Force Association (AFA). Mr. Hoagland is frequently a guest lecturer in government classes at the University of Dayton and Wright State

University. He and his wife are also very active with Catholic Social Services and youth sports.

Mr. Hoagland holds a B.S in Political Science from the University of Dayton and a Masters of Public Administration from Wright State University.

Jeff resides in Vandalia, OH, with his wife, Jennifer, and their two sons, Charlie and Jake. Jeff was born and raised in Elyria, Ohio (30 minutes west of Cleveland) and is the second youngest of nine (9) children.

Register Now!

Get more information

I can't make it

Let us know if you have any questions.

See you Friday, February 19th!

Sincerely,

Brooke Fornes
I-70/75 Development Association
brooke@fornes.com
9372485617

I-70/75 Development Association, P. O. Box 4605, Dayton, Dayton, OH 45401

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Sinclair College Accepting Applications for Innovative Goldman Sachs 10,000 Small Businesses Program

Small business owners and entrepreneurs are encouraged to apply.

Dayton, Ohio – Sinclair Community College is continuing its efforts to grow and strengthen small businesses and entrepreneurs through the Goldman Sachs 10,000 Small Businesses Program (10KSB). Sinclair's Workforce Development Division is currently accepting applications for the upcoming 11-week program that will start on May 19, 2022. The deadline to apply is February 4, 2022.

Goldman Sachs 10KSB has helped strengthen over 11,600 small businesses in all 50 states since its inception in 2009. The program provides business education, wrap-around support services and pathways to capital for growth-oriented entrepreneurs. Participants gain practical skills to take their business to the next level, with topics like financial statements, negotiations, and marketing. Participants develop an actionable growth plan for the business with the help of business advisors and like-minded entrepreneurs.

Since early 2021, 32 Dayton region entrepreneurs and small businesses owners have completed the program at Sinclair College.

"This innovative partnership between Sinclair College and Goldman Sachs is unleashing possibilities and nurturing success for these entrepreneurs and small business owners who play such a vital role in growing jobs and our local economy," said Kandise Bobo, Program Manager – Sinclair Workforce Development.

Key highlights of the program include:

- The program is offered at no cost to the business owner – every business owner selected receives a full scholarship, funded by the Goldman Sachs Foundation.
- Within 6 months of graduating, 67% of alumni of the 10KSB program reported increased revenues and 47% added new jobs.
- Participants graduate with a specific 5-year growth plan for their business that is immediately implementable.
- Business owners in all industries will receive one-on-one advising.

10KSB looks for applicants generally meet these criteria:

- Owner or co-owner of a business
- Business in operation for at least two years
- Business revenues of at least \$75,000 in the most recent fiscal year

- Minimum of 2 employees (including the owner)

Visit 10KSBapply.com/Ohio to learn more and apply. If you have any questions about the program or application, contact Kandise Bobo, Goldman Sachs 10KSB Program Manager–Sinclair Community College, at (937) 416-6336 or kandise.bobo@sinclair.edu.

To learn more about Sinclair Workforce Development programs, visit: workforce.sinclair.edu/

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Cathy Petersen
Chief of Public Information
Sinclair Community College
catherine.petersen@sinclair.edu
Office: 937-512-4442
Cell: 937-272-8208
sinclair.edu



Who is SOCHE?

Strategic Ohio Council for Higher Education, a nonprofit organization, uses workforce initiatives and internship management to connect industry employers with talented students to develop the workforce of tomorrow by providing experiential learning opportunities to students through paid internships. (<https://www.soche.org/>)

Why host an intern?

1. Free up staff to work on high-level strategic tasks by taking advantage of quick learning students who innately understand the latest technologies and the desires of future consumers.
2. Create your future pipeline of talented employees.
3. Help students explore career pathways for future career success.
4. An internship will give a student a competitive edge when applying for advanced college admission and full-time employment.
5. Make a difference in the community and significantly impact a young person's life by allowing them to develop real-world professional experience and life skills.
6. Provide students the opportunity to pay for college tuition and learn money management skills as they earn a wage for their hard work.

What can a student do in a professional work environment?

The skills that students possess entering the company will allow them to perform everyday tasks to support staff or independently work on special projects that will contribute to the company's success. Students are prepared to work in both STEM and non-STEM positions like:

IT Computer Support	Cyber Security	Software Testing and Development
Accounting and Finance	Social Media, Marketing, and Digital Design	Business Administration, HR, and Sales
Engineering	Research	Manufacturing and Skilled Trades

The 3-Step Hiring Process:

Step 1

SOCHE creates a job description based on your company's identified needs, recruits qualified students, collects applications, and resumes from promising candidates, and conducts an initial screening.



Step 2

SOCHE refers the best matches to your Designated Contact. Your Designated Contact conducts the interviews, selects the candidate that best fits your needs, and informs SOCHE of the decision.



Step 3

SOCHE makes an offer to your chosen candidate and hires the student as a SOCHE employee. SOCHE manages the hiring paperwork, payroll duties, timekeeping functions, taxes, and insurance while you enjoy the benefits of having an intern on staff.



Can an intern work remotely?

Yes, today's interns have the technical abilities and discipline to work independently and collaborate on projects virtually.

Does SOCHEintern offer placement and recruiting services?

A company can choose to directly hire an intern instead of using SOCHE's payroll and HR services for a nominal placement/recruiting fee.

Contact Patty.Buddelmeyer@soche.org to start building your workforce with SOCHEintern.



SOCHEintern makes hiring interns easy and affordable, giving you the freedom to focus on your job!

What does SOCHE do throughout the internship?

- ✓ SOCHE pays your intern bi-monthly and invoices your business once per month. The monthly cost depends on the number of hours your intern works plus a minimal administrative overhead fee.
- ✓ SOCHE provides professional development opportunities to your intern to sharpen their skills and creates a professional development plan for your intern to assist them with transitioning from a student to a full-time professional work environment.
- ✓ SOCHE checks in regularly with your Designated Contact and your intern to ensure everything is working effectively.

How long do I need to commit to hosting an intern?

- ✓ A part-time internship typically runs for at least ten weeks. Interns' work schedules will vary depending on the company's needs and students' availability. Interns will work approximately 10 - 25 hours per week while attending classes. Interns can continue the internship if they are a good fit for the company.
- ✓ A full-time co-op typically runs for 12 weeks. The co-op will work full-time and not take classes during the co-op. A good fitting co-op can continue working with an alternating class/work schedule.

Are interns only college students?

No, SOCHEintern offers employers the flexibility to hire students at all skill levels – high school thru post-doc.

Does SOCHE offer any financial incentive to hire an intern?

Yes, Miami Valley Intern Academy (MVIA) is a division of SOCHE that is made possible by a generous grant from the Engineering & Science Foundation of Dayton. MVIA provides high school students with first-hand experience to explore career paths through paid internships by incentivizing

employers to host a high school intern by paying 50% of the intern's salary.

How does a company qualify for partial salary reimbursement through the MVIA grant?

Companies that offer meaningful work experiences to expose students to STEM fields, Advanced Manufacturing, Logistics, Medical, Business, or other in-demand career paths are eligible for reimbursement.

Companies should commit to supporting the student for a minimum of 80 hours of employment. If the student is a perfect fit for the company, there are no fees to convert the student to the company's payroll. In addition, companies should agree to allow the intern to tour a college of choice, if requested, during work hours to understand advanced educational opportunities better. The student will be permitted up to 5 hours of paid leave to tour a college or trade school.

What is the financial commitment for a Company?

The financial commitment depends upon the number of hours a student works, student academic status, and the pay rate, for example:

The student works 10 hours/week for 10 weeks at \$10/ hour
100 Total Worked Hours = \$1340 Total Employer Investment

(including all HR, payroll, insurance, and taxes)

- ❖ MVIA grant discount for high school students = \$670 Total Investment (must meet eligibility requirements)

The employer sets the hourly pay rate in concert with SOCHE.

Can a student continue their internship after high school?

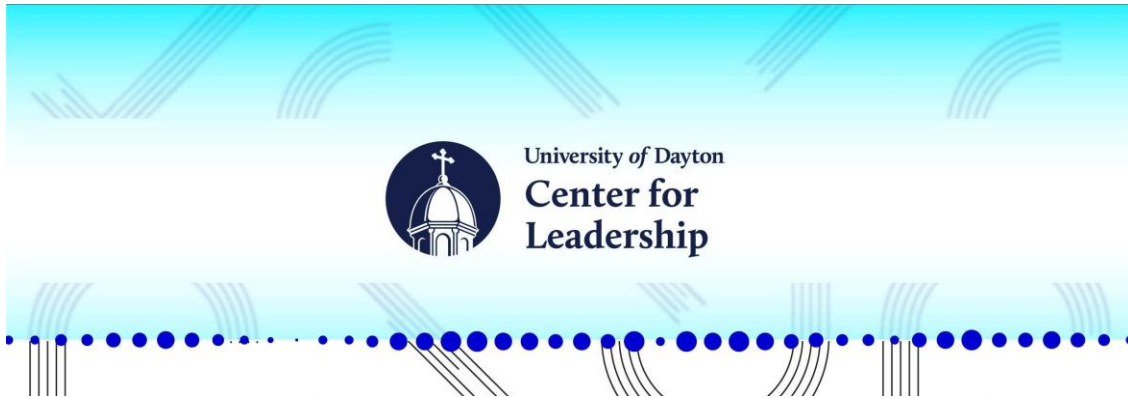
Yes, SOCHEintern seamlessly converts your high school intern into a college intern without additional paperwork or fees. The longer you keep an intern working for you, the more likely they will stay on your team for years and years.

Is there a fee for converting an intern into a permanent company employee?

If an intern is a perfect fit, there is no charge for converting the intern into a permanent employee!

Contact Patty.Buddelmeyer@soche.org to start building your workforce with SOCHEintern.

February 2022



Executive Development Programing



BRUCE TULGAN on February 22, 2022

Join us for [Winning the Talent Wars: Attraction, High-Performance, and Retention](#) with Bruce Tulgan on February 22. How can you make your organization a magnet for the best talent without throwing money and endless perks at everyone? How can you avoid the top causes of early voluntary departure? How can you build practices that drive retention among high performers—even when working remotely?

Bruce answers these questions and more, drawing on decades of workplace research and

sharing true stories from real leaders. With a blend of humor, insight, and concrete best practices, Bruce helps leaders understand today's talent wars and shares techniques for attraction, selection, on-boarding, up to speed training, performance management, development, and retention.

HEATHER R. YOUNGER on March 22, 2022



Join us for [Inclusive Leadership: How to Build a Culture of Belonging](#) with Heather R. Younger on March 22, 2022. Creating an inclusive culture starts with a strong commitment to diversity by welcoming people from all backgrounds, experiences, and viewpoints into the workforce. But that is just the beginning of a long journey. Building a culture of belonging, educating yourself about others' experiences and challenges, and staying committed for the long haul is essential.

Heather will use her intimate knowledge to inspire leaders to flex their empathy muscles and master the art of active listening to ensure every employee feels valued, respected, and supported. Leaders who actively listen to team members, establish a sense of belonging and inclusion by honoring their employees' diverse experiences and perspectives. These inclusive leaders encourage and support honest conversations in authentic ways and create a culture for all employees to excel.

For more information on the full 2022 Executive Development line-up click [here](#) or contact Brent Kondritz at mkondritz1@udayton.edu.

Register Today!

Supervisory Leadership Certificate

MARCH 18 | MAY 24 | AUGUST 4 | OCTOBER 4

2022 cohorts are filling quickly! [Apply now](#) for this six-month interactive program that helps front-line leaders develop those important skills necessary to maximize individual and team performance. This program focuses on critical topics such as **Going from Peer to Supervisor**, **Navigating Difficult Conversations**, and **Coaching and Evaluating Performance** as well as provides each participant with a DiSC Workplace profile and a Korn Ferry 360 Assessment.



For more information, contact Lesli Beavers at lbeavers1@udayton.edu.

Learn more about the Supervisory Leadership program

Women Lead. Certificate & Scholarship Opportunity

MARCH 11

Limited spots remaining! [Apply now](#) for this interactive, high-caliber program designed by women leaders for women leaders. Women Lead. provides participants with a women-focused 360



assessment, formal mentoring, and networking and focuses on critical topics such as **Navigating Identity, Leadership & Work-Life Integration**, and **Maximizing Influence**. This year, we are pleased to offer a **limited number of full and partial scholarships** for Women Lead. 2022.

For more information, contact Maddie Weiler at weilerm2@udayton.edu for more details.

[Learn more about the Women Lead. program](#)

Emerging Leader Certificate

THE NEXT COHORT STARTS AUGUST 10

We are now accepting applications for the 2022 Emerging Leader Certificate program! [Apply now](#) for this twelve-month interactive leadership and business skill development program for top performers and current managers ready for expanded responsibility or a senior leadership role.

The program focuses on critical topics such as **Leading Change, Achieving Greater Outcomes**, and **Creating a Great Workplace Culture**.

For more information, contact Dave Evans at devans3@udayton.edu.



"An extremely well thought out and designed program for those eager and willing to expand their leadership capabilities" -Javon Lewis, City of Dayton Cohort Graduate.

[Learn more about the Emerging Leader program](#)

Manufacturing Scholarship Opportunity

Certificate program scholarship support is available for small/medium (<250 employees) manufacturers through [Fastlane](#) for those who qualify. Please contact April Mescher at 937-229-2664 or amescher1@udayton.edu for more details.

Professional Development Programing

Utilize our professional development programs to give your employees personal and meaningful development for the confidence needed to be successful at the next level and beyond.

Essential Problem Solving for Team Members: Lean Six Sigma Yellow Belt on February 8 (*blended*)

Assertiveness: Communicating with Impact on February 16 (*blended*)

Effective Decision Making on February 24 (*blended*)

Effective Leadership in a Hybrid/Blended Environment on March 2 (*blended*)

Communication: Connect Through Conversations on March 3 (*blended*)

Time Management & Personal Productivity on March 8 (*blended*)

Leading Change at the First Level on March 10 (*blended*)

The Emotionally Intelligent Leader: Understanding Your EQ and Strategies for Leveraging It on March 15 (*blended*)

Leadership is Everyone's Business on March 23 (*blended*)

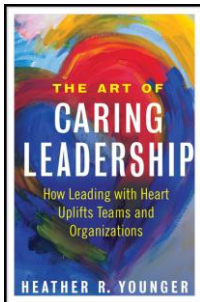
Project Management I & II on March 23-24 (*virtual only*)

For more information on the 2022 Professional Development programs click [here](#) or contact Jen Cadieux at jcadieux1@udayton.edu.

Register Today!

You can choose to take our classes either virtually or in a blended format, which is a combination of live stream via Zoom and in-person facilitation while staying socially distanced. For more information on our blended courses, [visit our website](#).

What We're Reading



If your people know you care about them, they will move mountains. We recommend reading [***The Art of Caring Leadership: How Leading With Heart Uplifts Teams and Organizations***](#). Employee engagement and loyalty expert Heather R. Younger outlines nine key ways leaders can ensure all their employees feel included and cared for. We are excited to have Heather with us on March 22, 2022, as a part of our Executive Development program.

Read Now!



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Thank you for your interest in the University of Dayton Center for Leadership!

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